



# Investor Relations Overview

May 2023

# Disclaimer

## Forward-looking statements

This communication contains “forward-looking statements” as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. Forward-looking statements usually relate to future events, market growth and recovery, growth of our new energies business and anticipated revenues, earnings, cash flows, or other aspects of our operations or operating results. Forward-looking statements are often identified by words such as “guidance,” “confident,” “believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “will,” “likely,” “predicated,” “estimate,” “outlook” and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on our current expectations, beliefs, and assumptions concerning future developments and business conditions and their potential effect on us. While management believes these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting us will be those that we anticipate. All of our forward-looking statements involve risks and uncertainties (some of which are significant or beyond our control) and assumptions that could cause future results to differ materially from our historical experience and our present expectations or projections, including unpredictable trends in the demand for and price of crude oil and natural gas; competition and unanticipated changes relating to competitive factors in our industry, including ongoing industry consolidation; the COVID-19 pandemic and any resurgence thereof; our inability to develop, implement and protect new technologies and services and intellectual property related thereto, including new technologies and services for our New Energy business; the cumulative loss of major contracts, customers or alliances and unfavorable credit and commercial terms of certain contracts; disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business; the refusal of DTC to act as depository agency for our shares; the impact of our existing and future indebtedness and the restrictions on our operations by terms of the agreements governing our existing indebtedness; the risks caused by our acquisition and divestiture activities; additional costs or risks from increasing scrutiny and expectations regarding ESG matters; uncertainties related to our investments in New Energy business; the risks caused by fixed-price contracts; our failure to timely deliver our backlog; our reliance on subcontractors, suppliers and our joint venture partners; a failure or breach of our IT infrastructure or that of our subcontractors, suppliers or joint venture partners, including as a result of cyber-attacks; risks of pirates endangering our maritime employees and assets; any delays and cost overruns of new capital asset construction projects for vessels and manufacturing facilities; potential liabilities inherent in the industries in which we operate or have operated; our failure to comply with existing and future laws and regulations, including those related to environmental protection, climate change, health and safety, labor and employment, import/export controls, currency exchange, bribery and corruption, taxation, privacy, data protection and data security; the additional restrictions on dividend payouts or share repurchases as an English public limited company; uninsured claims and litigation against us; tax laws, treaties and regulations and any unfavorable findings by relevant tax authorities; potential departure of our key managers and employees; adverse seasonal and weather conditions and unfavorable currency exchange rates; risk in connection with our defined benefit pension plan commitments; and our inability to obtain sufficient bonding capacity for certain contracts, and other risks as discussed in Part I, Item 1A, “Risk Factors” of our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 and our other reports subsequently filed with the Securities and Exchange Commission.

We caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.

# Contents

- 1 Operational and financial highlights
- 2 Company overview

# Section 1: Operational and financial highlights

# Q1 2023 Operational summary

## Highlights

- ▶ Total Company inbound orders of \$2.9 billion; sequential backlog growth of 13% to \$10.6 billion
- ▶ Subsea inbound orders of \$2.5 billion; book-to-bill of 1.8
- ▶ iEPCI™ represented more than 50% of Subsea inbound orders
- ▶ Solid operational performance drives adjusted EBITDA of \$155 million when excluding foreign exchange
- ▶ Share repurchase of \$50 million; completed \$150 million of buyback program since July 2022 authorization

## Takeaways

**iFEED™ activity at record level and supports future greenfield development**

**Strong Subsea orders in the period do not represent quarterly peak for iEPCI™ inbound in 2023**

**iEPCI™, Subsea Services and direct awards totaled 70% of Subsea inbound**

# Q1 2023 Financial results

## Sequential highlights

- ▶ Total Company adjusted EBITDA of \$155 million, excluding foreign exchange:
  - ▶ Subsea largely unchanged due to continued seasonal impact of weather
  - ▶ Surface Technologies decreased primarily due to lower international activity, offset in part by cost savings
- ▶ Cash and cash equivalents of \$522 million, net debt of \$868 million:
  - ▶ Cash flow from operations of \$(386) million impacted by seasonal working capital outflow
  - ▶ Free cash flow of \$(444) million; maintain free cash flow guide of \$300 million (FY midpoint)

**\$2.9B**  
Inbound orders

**\$10.6B**  
Backlog

**\$155M**  
Adjusted EBITDA  
excluding F/X

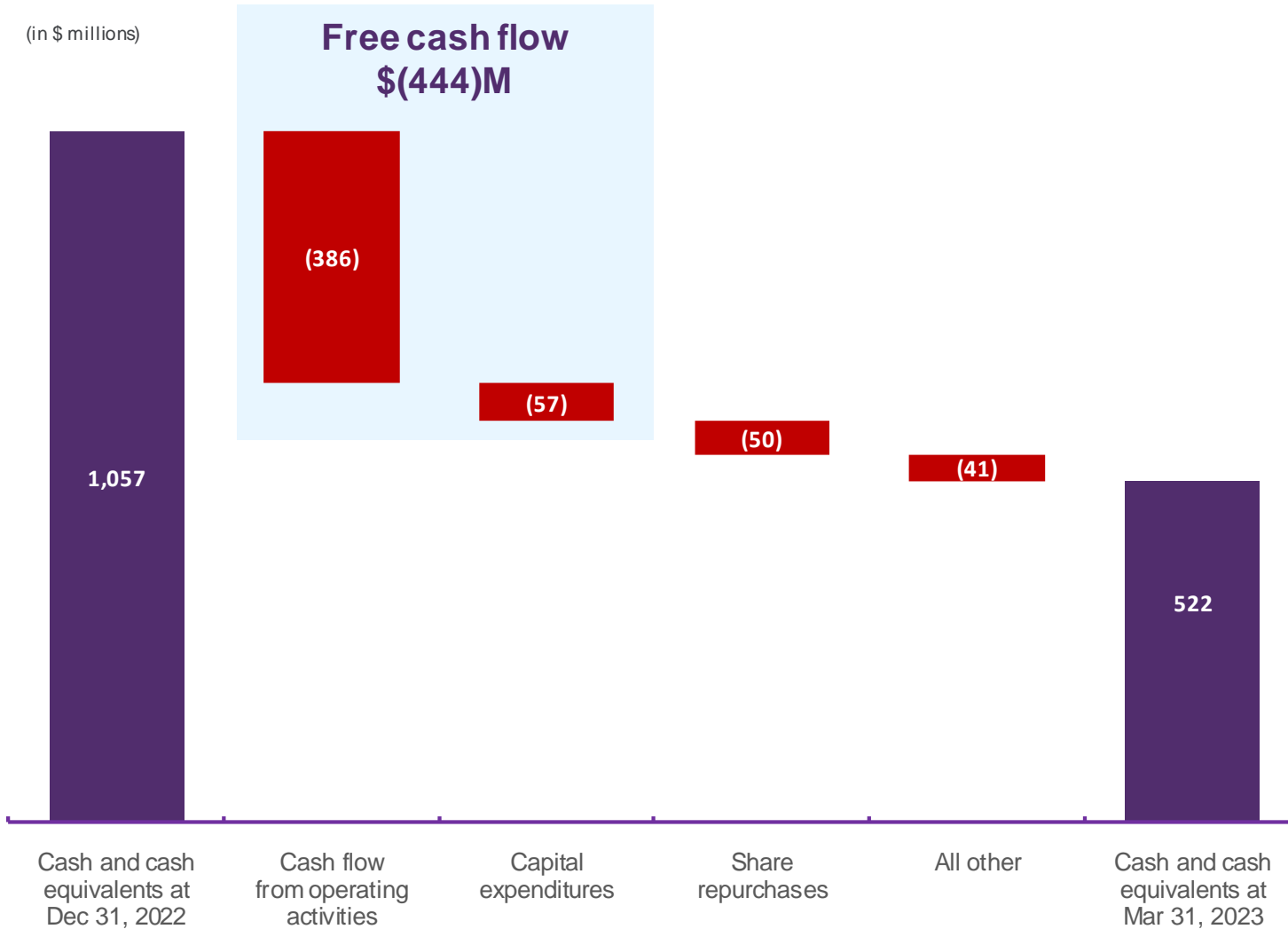
**\$(444)M**  
Free cash flow

## Segment results

Subsea	1Q23	4Q22	1Q22	QoQ	YoY
Revenue	1,388	1,343	1,289	▲ 3%	▲ 8%
Adjusted EBITDA	142	140	129	▲ 1%	▲ 10%
Adjusted EBITDA margin	10.2%	10.4%	10.0%	▼ -20 bps	▲ 20 bps
Inbound orders	2,537	1,516	1,894	▲ 67%	▲ 34%
Backlog	9,395	8,132	7,741	▲ 16%	▲ 21%

Surface Technologies	1Q23	4Q22	1Q22	QoQ	YoY
Revenue	330	352	267	▼ -6%	▲ 24%
Adjusted EBITDA	40	44	22	▼ -9%	▲ 83%
Adjusted EBITDA margin	12.2%	12.6%	8.2%	▼ -40 bps	▲ 400 bps
Inbound orders	322	327	291	▼ -1%	▲ 11%
Backlog	1,212	1,222	1,153	▼ -1%	▲ 5%

# Q1 2023 Cash flow and net debt



<b>Net Debt</b>	
<b>(In millions, unaudited)</b>	
	March 31, 2023
Cash and cash equivalents	\$ 522
Short-term debt and current portion of long-term debt	(385)
Long-term debt, less current portion	(1,006)
<b>Net debt</b>	<b>\$ (868)</b>

# 2023 Full-year financial guidance<sup>1</sup> *As of February 23, 2023*

## Subsea

- ▶ **Revenue** in a range of \$5.9 – 6.3 billion
- ▶ **Adjusted EBITDA margin** in a range of 12.5 – 13.5%

## Surface Technologies

- ▶ **Revenue** in a range of \$1.3 – 1.45 billion
- ▶ **Adjusted EBITDA margin** in a range of 12 – 14%

## TechnipFMC

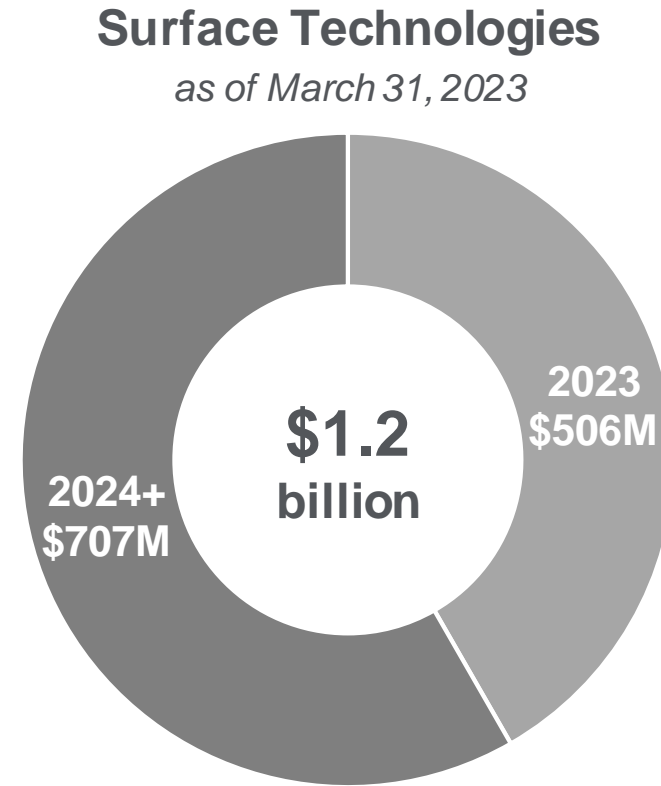
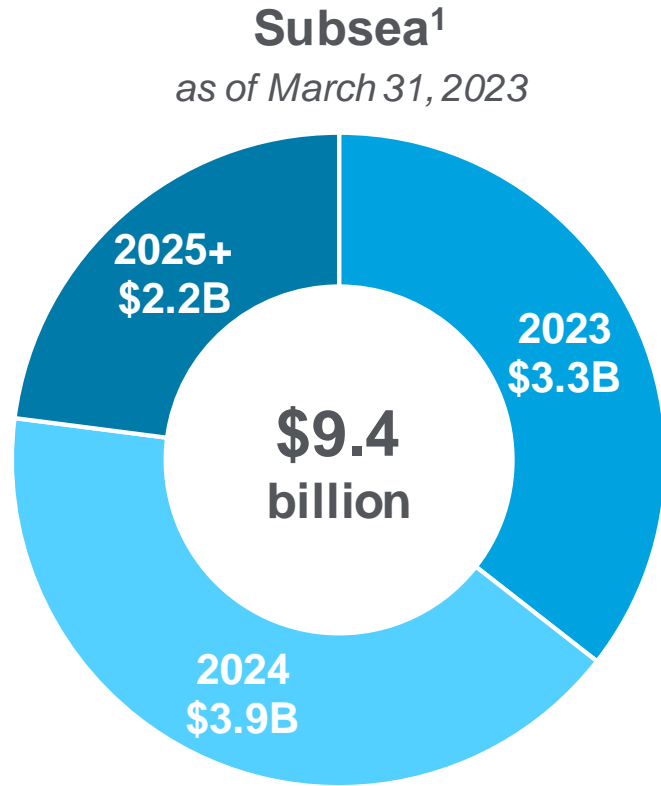
- ▶ **Corporate expense, net** \$100 – 110 million (includes depreciation and amortization of ~\$5 million; excludes charges and credits)
- ▶ **Net interest expense** \$100 – 110 million
- ▶ **Tax provision, as reported** \$155 – 165 million
- ▶ **Capital expenditures** approximately \$250 million
- ▶ **Free cash flow<sup>2</sup>** \$225 – 375 million

<sup>1</sup>Our guidance measures of adjusted EBITDA, adjusted EBITDA margin, free cash flow, free cash flow conversion and adjusted corporate expense, net are non-GAAP financial measures. We are unable to provide a reconciliation to comparable GAAP financial measures on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from each such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

<sup>2</sup>Free cash flow = cash flow from operations less capital expenditures



# Backlog scheduling provides visibility

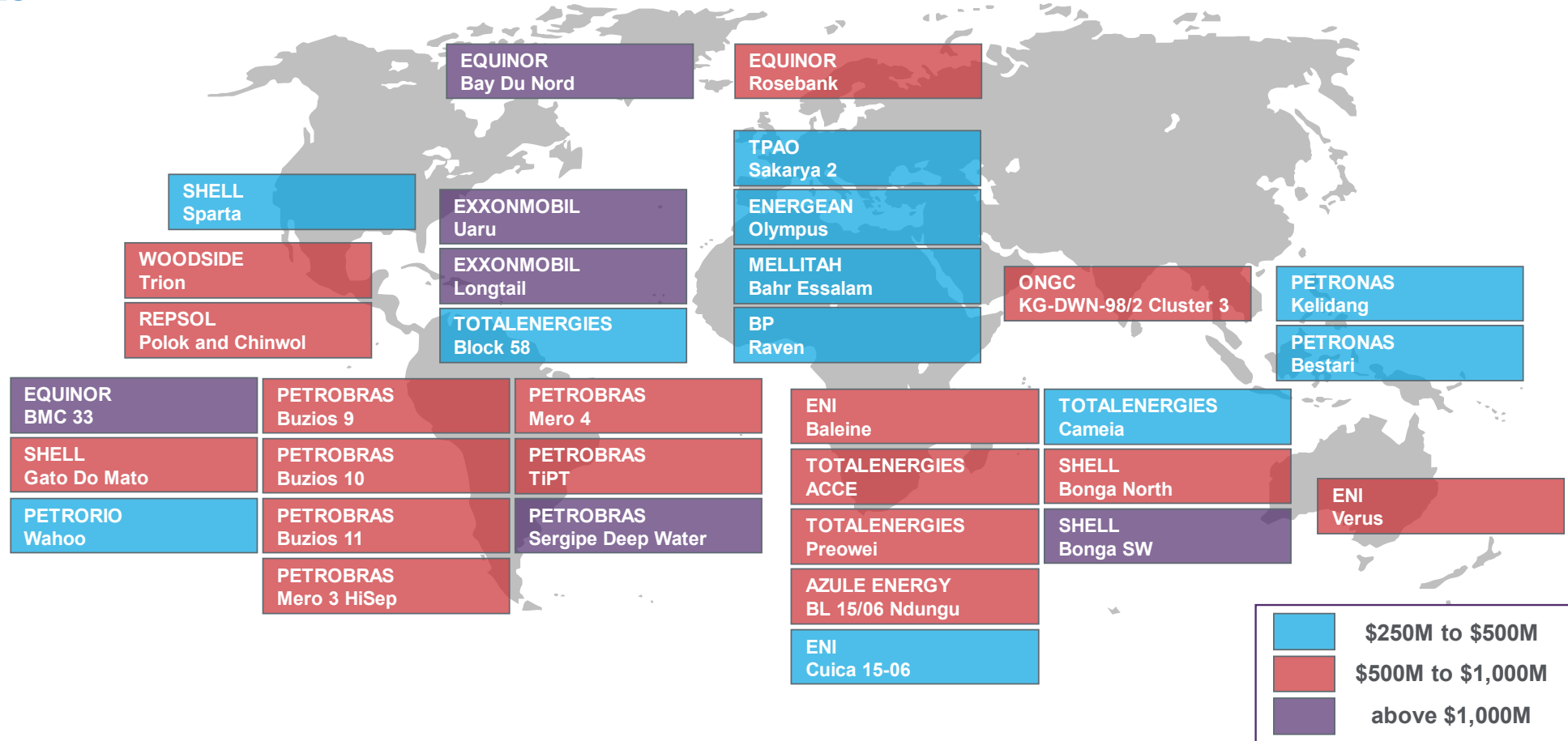


<sup>1</sup> Backlog does not capture all revenue potential for Subsea Services

# Subsea opportunities in the next 24 months<sup>1</sup>

## PROJECT UPDATES

Added
AZULE ENERGY BL 15/06 Ndungu
BP Raven
Removed
ENI Agogo



<sup>1</sup> April 2023 update; project value ranges reflect potential subsea scope

# Section 2: Company overview

# TechnipFMC snapshot

#1

Integrated solutions provider for the oil and gas industry

3

Pillars for Energy Transition  
(Offshore floating renewables, GHG removal, Hydrogen)

41

Countries with current operations

>90%

Total company international revenue  
(Non-NAM land)<sup>1,2</sup>

\$6.9bn

Total company revenue<sup>2</sup>

\$10.6bn

Total company backlog<sup>3</sup>

Note: Financials shown on U.S. GAAP basis

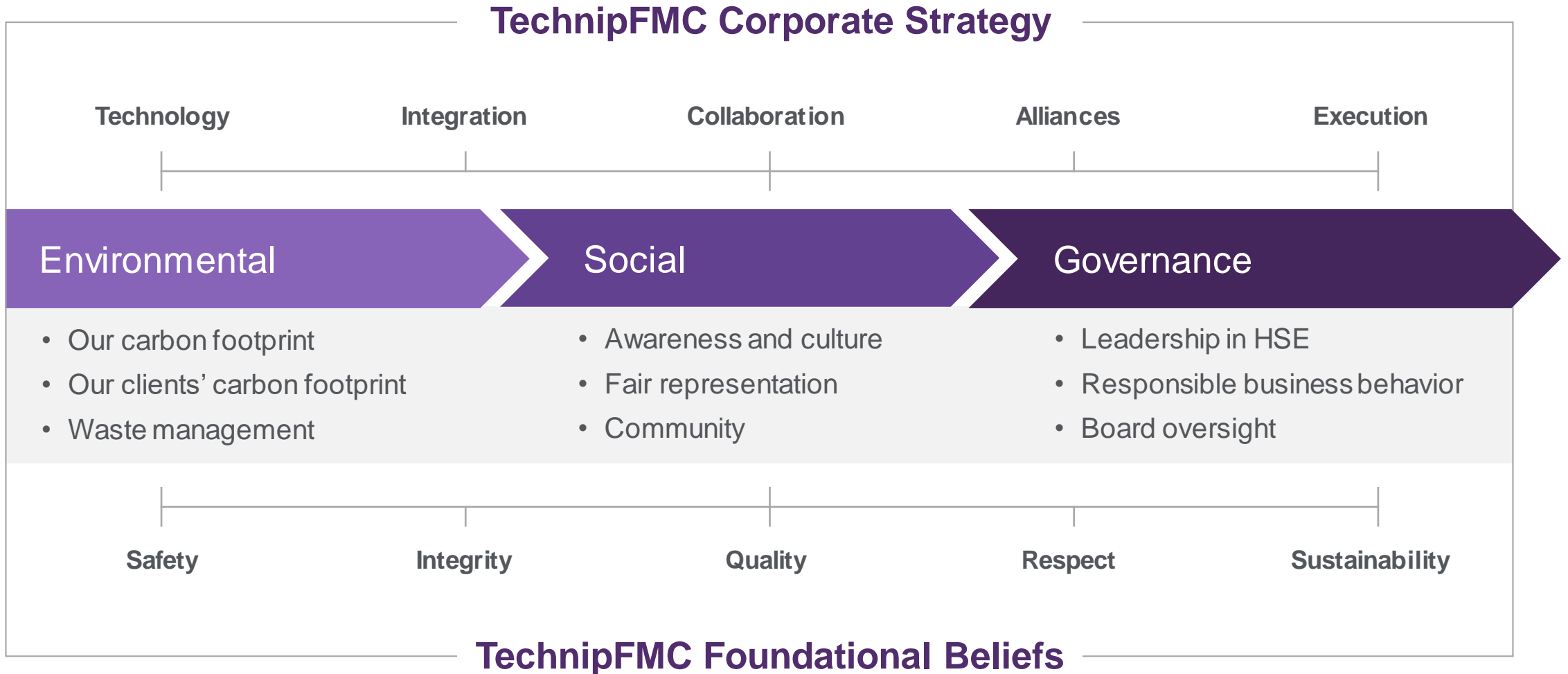
1. International revenue includes total revenue for Subsea and revenue outside North America for Surface Technologies

2. LTM as of 3/31/23

3. As of 3/31/23. Backlog includes Subsea (\$9.4bn consolidated) and Surface Technologies (\$1.2bn)

# ESG and TechnipFMC

Our corporate strategy and foundational beliefs drive our approach to ESG practices



# Our environmental focus on carbon reduction

**50** by  
**30**

**Targeting 50% reduction in  
Scope 1 and 2 emissions by 2030<sup>1</sup>**



**1**  
Wind



**2**  
Hydro



**3**  
Hybrid / Biofuels

**Utilization of renewable resources for internal energy consumption**

1. Versus 2017 baseline

# Technology leadership

## Integration technologies

Subsea 2.0™



iProduction™

Using differentiated technologies to bring significant additional value as part of an integrated system

## Digital and automation

NextGen subsea controls

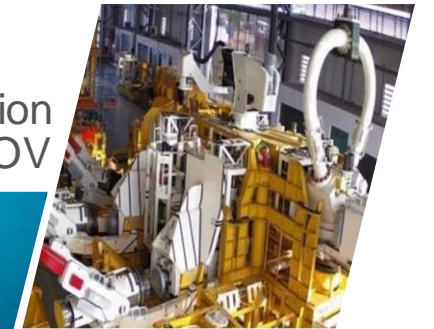


Surface production automation

Applying Subsea digital and automation technologies to transform Surface Technologies

## Robotics

Precision robotics for ROV



Subsea mechatronics

Utilizing mechatronics to transform subsea production system via robotic and mechanical systems integration

# Overview of TechnipFMC segments

## Subsea

**Subsea products**

- ▶ Trees, manifolds, control, templates, flowline systems, umbilicals and flexibles
- ▶ Subsea processing
- ▶ ROVs and manipulator systems

**Subsea projects**

- ▶ Field architecture, integrated design
- ▶ Engineering, procurement
- ▶ Installation using high-end fleet

**Subsea services**

- ▶ Drilling systems
- ▶ Asset management and production optimization

<b>Revenue<sup>1</sup></b> \$5,560mm	<b>Adj. EBITDA<sup>1</sup></b> \$641.8mm	<b>Backlog<sup>2</sup></b> \$9,395mm
---	---	---

## Surface Technologies

- ▶ Drilling, completion and production wellhead equipment, chokes, compact valves, manifolds and controls
- ▶ Treating iron, manifolds, and reciprocating pumps for stimulation and cementing
- ▶ Advanced separation and flow-treatment systems
- ▶ Flow metering products and systems
- ▶ Installation and maintenance services
- ▶ Frac-stack and manifold rental and operation services
- ▶ Flowback and well testing services

<b>Revenue<sup>1</sup></b> \$1,302mm	<b>Adj. EBITDA<sup>1</sup></b> \$157.9mm	<b>Backlog<sup>2</sup></b> \$1,212mm
---	---	---

## Financial contribution

Revenue<sup>1</sup>

Subsea	81%
Surface	19%

EBITDA<sup>1</sup>

Subsea	80%
Surface	20%

Backlog<sup>2</sup>

Subsea	89%
Surface	11%

1. LTM as of 3/31/23  
2. As of 3/31/23

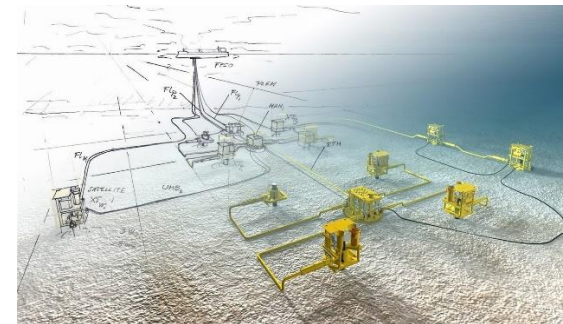


# Subsea competitive strengths

Market leading positions built upon innovation and deep industry knowledge

Differentiated offering of integrated products, services: iFEED™, iEPCI™ and iLoF™

Technology advancements to drive greater efficiency and simplification



FEED Studies

Subsea Production Systems

Flexibles

Umbilicals

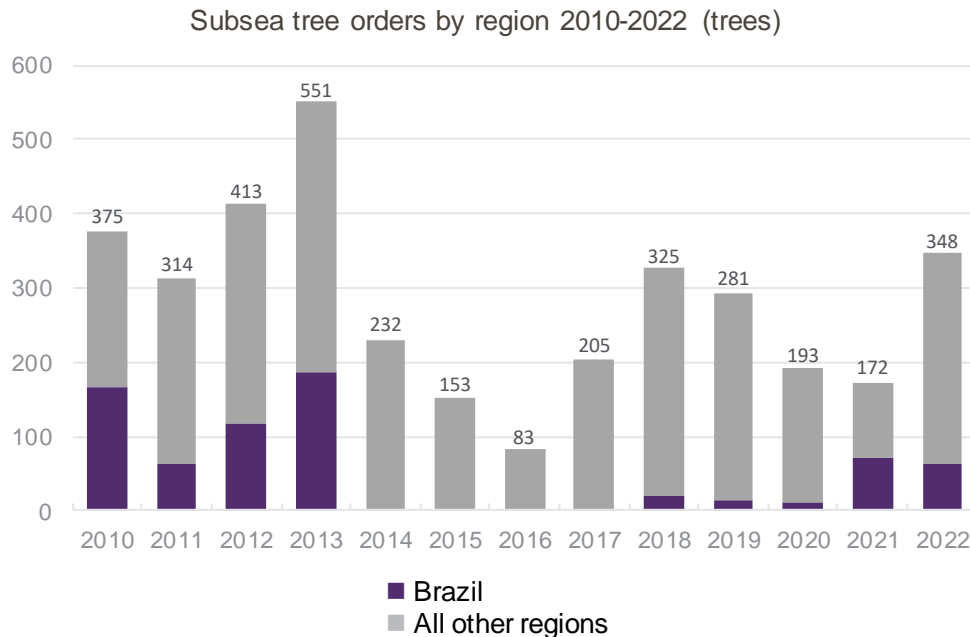
Installation

iEPCI™

Field Services

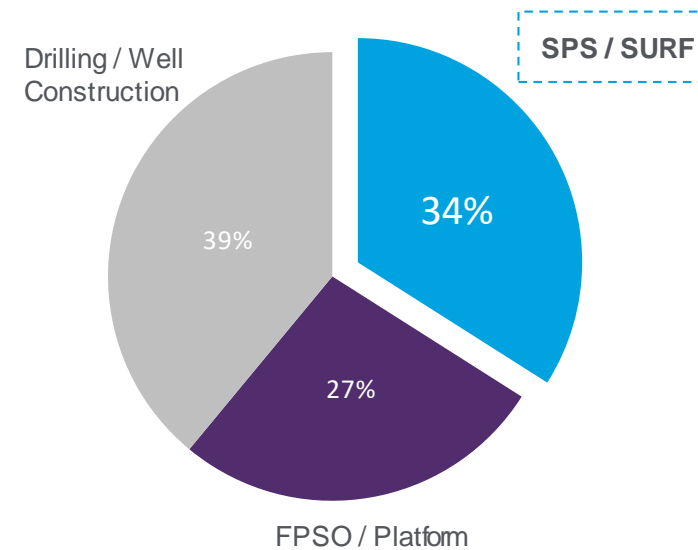
# SPS / SURF – critical components of offshore development

**Oil & gas industry has strong history of subsea tree orders**



Source: Wood Mackenzie, March 2023

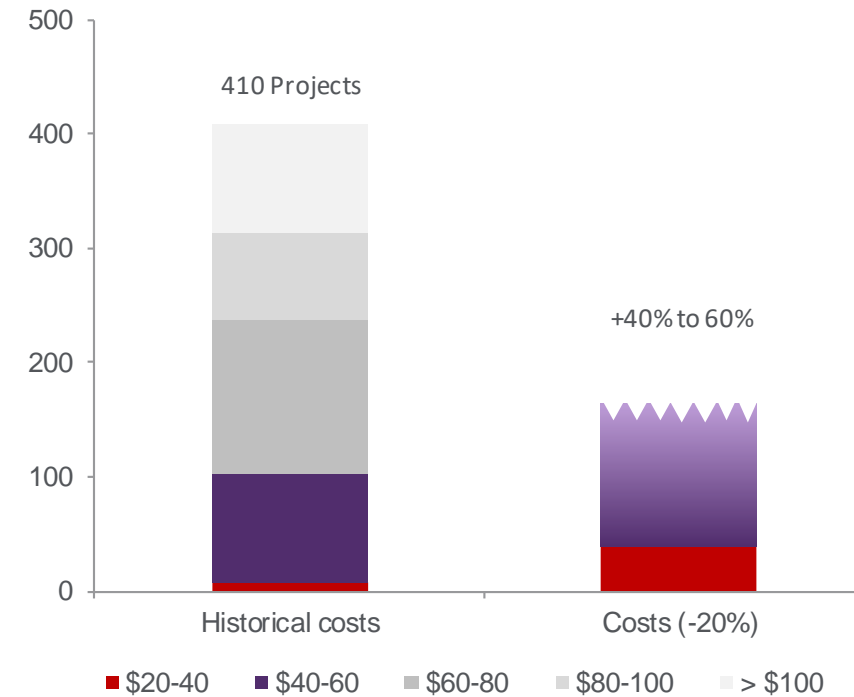
**SPS / SURF is one of the largest components of project costs**



Source: Morgan Stanley Research, TechnipFMC Internal Analysis

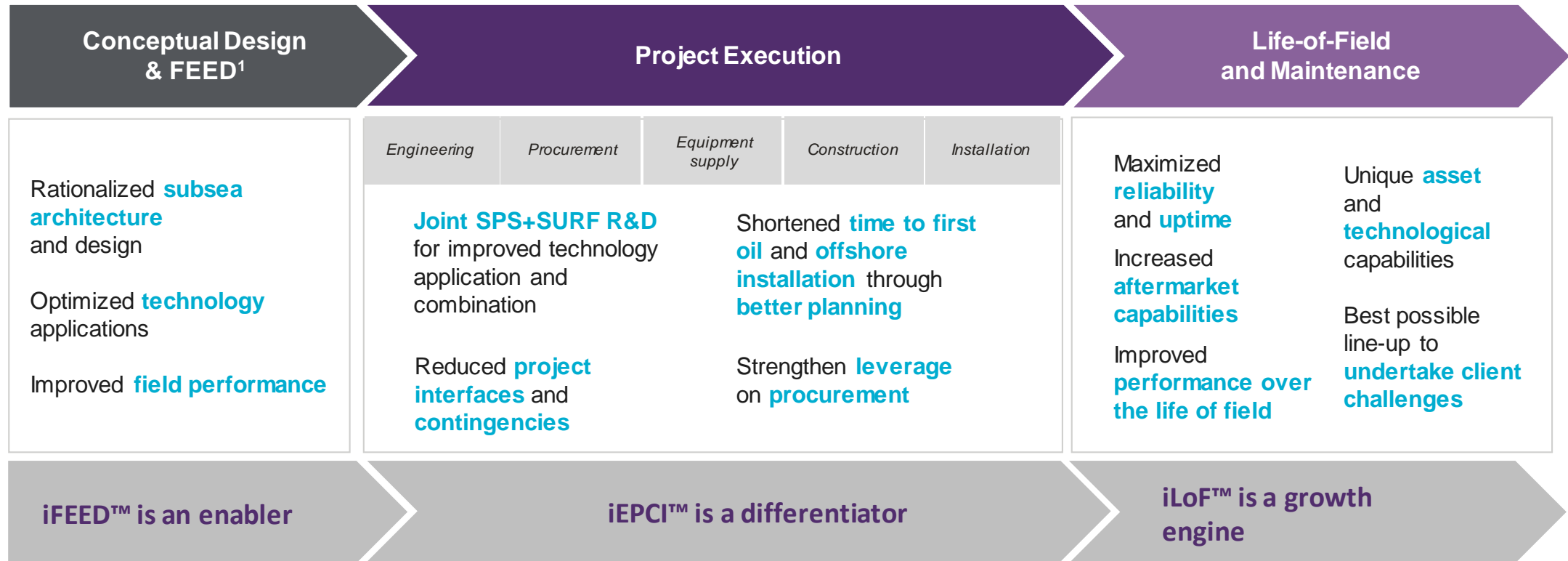
# Improving project economics for deepwater projects

- ▶ More than 400 deepwater discoveries have yet to be developed
- ▶ Good progress on deepwater cost reductions with potential for additional savings
- ▶ Standardization, technology and strong project execution can deliver sustainable savings
- ▶ Integrated business model can reduce costs of SPS/SURF scope



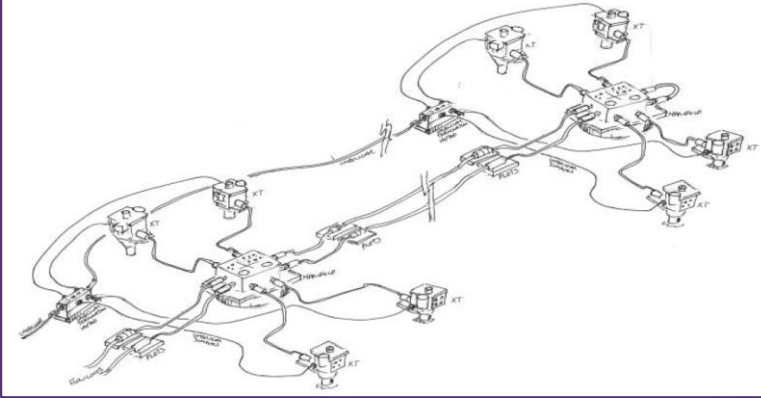
Source: Wood Mackenzie, Rystad

# Subsea offers a full suite of capabilities

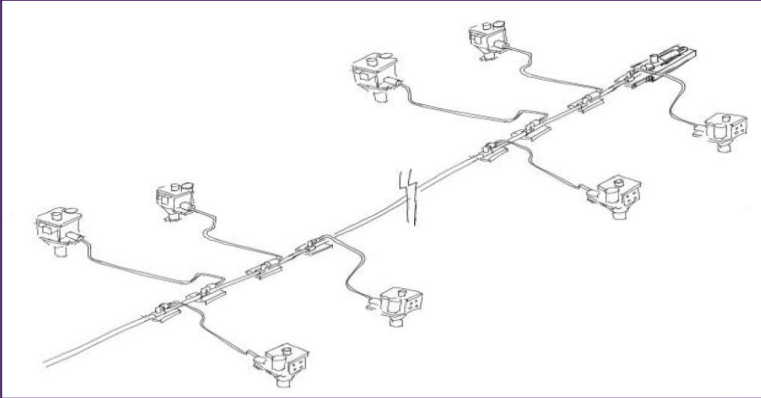


# Integrated approach redefining subsea project economics

## Traditional approach



## Subsea 2.0™ an enabler to iEPCI™



## Enhancements

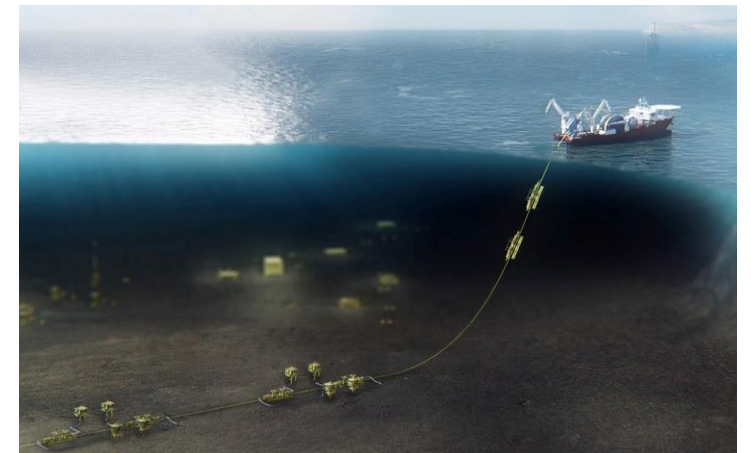
- ▶ One global contractor
- ▶ Integrated procurement
- ▶ Optimized subsea architecture
- ▶ Fewer subsea production system interfaces
- ▶ Reduced flowline and riser lengths
- ▶ Less complexity through reduced part counts

## Key benefits

- ▶ **Reduced** material costs
- ▶ **Simplified** equipment set-up
- ▶ **Optimized** flow assurance
- ▶ **Reduced** installation phase
- ▶ **Accelerated** time to first oil

**A field design incorporating Subsea 2.0™ and iEPCI™ can remove over half of the subsea structures while maintaining the same field operability**

# Making subsea short-cycle with Subsea 2.0™ + iEPCI™



**TechnipFMC is changing the subsea paradigm from a long-cycle to a short-cycle business, using Subsea 2.0™ and a truly integrated approach (iEPCI™) to field development**

# Unique drivers of Subsea revenue growth

## Subsea Services



Installation services



Asset integrity services



Intervention services

- Diversified revenue base of approximately \$1.2 billion in 2022
- Resilient, margin-accretive aftermarket services
- Service potential on industry's largest subsea installed base

## Alliance partners



- Long-term, mutually beneficial relationships
- iEPCI™ alliances utilize full integrated offering
- Exclusive alliances result in direct awards

# All-electric subsea production systems

## Reducing infrastructure to create low carbon opportunities

- **Infrastructure and installation time reduced** with removal of hydraulic lines, simplified umbilicals and lighter assets
- Enables **full field electrification** of subsea production system, allowing for use of **renewable power alternatives**
- Ideal solution for **long offsets from host facility, Subsea-to-Beach** and **unmanned fields**
- Allows for more robust **digital capabilities** while significantly increasing access to field-specific data

Our vision of Subsea

Incremental tie-back opportunity may exceed \$8 billion through 2030<sup>1</sup>

10%

Reduction in capital expenditures

4X+

Increase in subsea tie-back reach

100%

Fields unmanned through robotics, digital technologies

1. Source: Rystad Energy; McKinsey & Company Energy Insights: Global Energy Perspective, January 2020; TechnipFMC internal analysis



# Surface Technologies competitive strengths

Leading market positions in several niche product offerings

Delivering technology that extends asset life, improves returns

Integrated offering delivers up to \$1m in savings per well, creates unique growth platform



Wellhead



Flowline



Stimulation, Flowback and Pumps



Midstream

Drilling

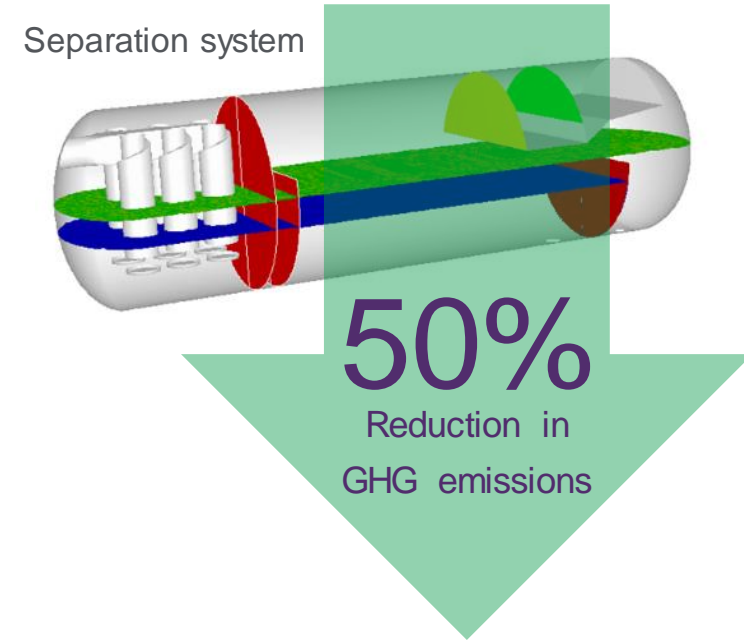
Completion

Production

# iProduction™

## Replicating the Subsea playbook to transform onshore production

- **Proprietary technology** and **integrated ecosystem** streamlines operations; **reduces** footprint, GHG emissions, capital costs, time to first oil
- Integrated offering operates under a single **digital interface**, including our digital twin technology; each site is **monitored** and **controlled remotely**
- TechnipFMC is the only provider to **fully integrate the delivery process** with people, products and services
- Reflects ongoing **strategic shift** from **discrete product sales to fully integrated services** for the global onshore production market



Global opportunity set may exceed \$7 billion through 2030<sup>1</sup>

>50%

Reduction in  
GHG emissions

>30%

Acceleration in  
time to first oil

>25%

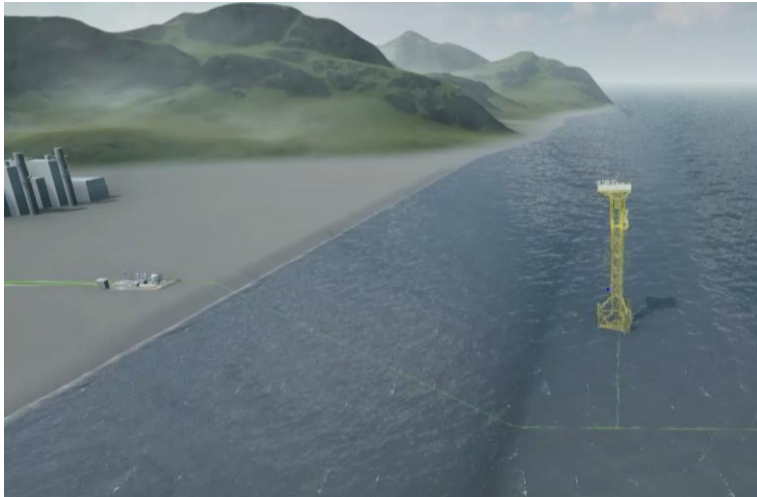
Reduction in operator  
capital expenditures

1. Source: RystadEnergy; McKinsey & Company Energy Insights; TechnipFMC internal analysis

# New Energy

*Core competencies drive our three strategic pillars*

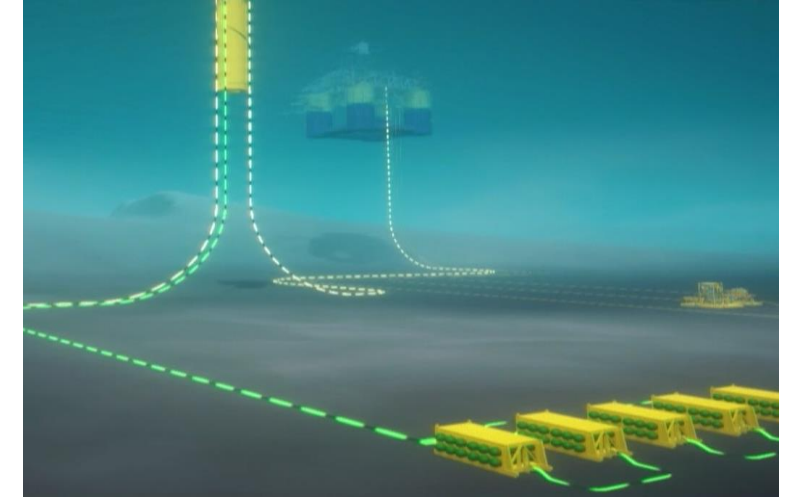
## Greenhouse gas removal



## Offshore floating renewables



## Hydrogen



## integrated Offshore Novel Energies – iONE™

Market approach driven by **3 main pillars**; our role in the long-term path to net zero will be as offshore ‘Energy Architect’

- **Greenhouse gas removal** – carbon transportation and storage
- **Offshore floating renewables** – floating wind, wave and tidal technologies
- **Hydrogen** – Deep Purple offering and digital solutions for better efficiency and energy management

Approaching opportunities in renewable energies with a new execution model, **integrated Offshore Novel Energies – iONE™**

# Deep Purple™ – Redefining subsea energy

Novel wind

Wave energy

## Integrating renewables and hydrogen storage to deliver new energy resources

- Collaboration with clients and partners to make renewables more commercially viable offshore
- Utilize hydrogen fuel cells to store excess power generated from wind and wave resources
- Well positioned in Subsea segment to leverage infrastructure and serve as system integrator

Hydrogen storage

# Appendix

# Glossary

<b>Term</b>	<b>Definition</b>	<b>Term</b>	<b>Definition</b>
CAGR	Compound Annual Growth Rate	iLOF™	Integrated Life of Field
CCS	Carbon Capture and Storage	LNG	Liquefied Natural Gas
ESG	Environmental, Social and Governance	MMb/d	Million Barrels per Day
FID	Final Investment Decision	Mtpa	Million Metric Tonnes per Annum
F/X	Foreign Exchange	NAM	North America
GHG	Greenhouse Gas Emissions	RCF	Revolving Credit Facility
GOM	Gulf of Mexico	ROIC	Return on Invested Capital
HP/HT	High Pressure / High Temperature	ROV	Remotely Operated Vehicles
HSE	Health, Safety and Environment	ROW	Rest of World
iEPCI™	Integrated Engineering, Procurement, Construction and Installation		
iFEED™	Integrated Front End Engineering and Design		

# Q1 2023 Supporting financial data

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

**Charges and Credits**

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the first quarter 2023 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a year-over-year or sequential basis against results and measures of respective 2022 periods. Income (loss) from continuing operations attributable to TechnipFMC plc, excluding charges and credits, as well as measures derived from it (including diluted income (loss) per share from continuing operations attributable to TechnipFMC plc, excluding charges and credits); Income before net interest expense and taxes, excluding charges and credits (Adjusted Operating profit); Depreciation and amortization, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits (Adjusted EBITDA and Adjusted EBITDA, excluding foreign exchange, net); Adjusted EBITDA margin; Adjusted EBITDA margin, excluding foreign exchange, net; Corporate expense, excluding charges and credits; Foreign exchange, net and other, excluding charges and credits; and net debt, or cash are non-GAAP financial measures. Management believes that the exclusion of charges and credits from these financial measures enables investors and management to more effectively evaluate TechnipFMC's operations and consolidated results of operations period-over-period, and to identify operating trends that could otherwise be masked or misleading to both investors and management by the excluded items. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

	<b>Three Months Ended March 31, 2023</b>						
	<b>Income from continuing operations attributable to TechnipFMC plc</b>	<b>Income attributable to non- controlling interests from continuing operations</b>	<b>Provision for income taxes</b>	<b>Net interest expense</b>	<b>Income before net interest expense and income taxes (Operating profit)</b>	<b>Depreciation and amortization</b>	<b>Earnings before net interest expense, income taxes, depreciation and amortization (EBITDA)</b>
TechnipFMC plc, as reported	\$ 0.4	\$ 7.4	\$ 37.4	\$ 18.7	\$ 63.9	\$ 93.0	\$ 156.9
Charges and (credits):							
Restructuring and other charges	0.6	—	—	—	0.6	—	0.6
Adjusted financial measures	<u>\$ 1.0</u>	<u>\$ 7.4</u>	<u>\$ 37.4</u>	<u>\$ 18.7</u>	<u>\$ 64.5</u>	<u>\$ 93.0</u>	<u>\$ 157.5</u>
Diluted earnings (loss) per share from continuing operations attributable to TechnipFMC plc, as reported	\$0.00						
Adjusted diluted earnings (loss) per share from continuing operations attributable to TechnipFMC plc	\$0.00						



**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	Three Months Ended				
	March 31, 2023				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net and Other	Total
Revenue	\$ 1,387.6	\$ 329.8	\$ —	\$ —	\$ 1,717.4
Operating profit (loss), as reported (pre-tax)	\$ 66.8	\$ 22.4	\$ (27.4)	\$ 2.1	\$ 63.9
Charges and (credits):					
Restructuring and other charges	(0.1)	0.7	—	—	0.6
Subtotal	(0.1)	0.7	—	—	0.6
Adjusted operating profit (loss)	66.7	23.1	(27.4)	2.1	64.5
Depreciation and amortization	75.2	17.2	0.6	—	93.0
Adjusted EBITDA	\$ 141.9	\$ 40.3	\$ (26.8)	\$ 2.1	\$ 157.5
Foreign exchange, net	—	—	—	(2.1)	(2.1)
Adjusted EBITDA, excluding foreign exchange, net	\$ 141.9	\$ 40.3	\$ (26.8)	\$ —	\$ 155.4
Operating profit margin, as reported	4.8%	6.8%			3.7%
Adjusted operating profit margin	4.8%	7.0%			3.8%
Adjusted EBITDA margin	10.2%	12.2%			9.2%
Adjusted EBITDA margin, excluding foreign exchange, net	10.2%	12.2%			9.0%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	Three Months Ended				
	December 31, 2022				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net and Other	Total
Revenue	\$ 1,342.5	\$ 351.9	\$ —	\$ —	\$ 1,694.4
Operating profit (loss), as reported (pre-tax)	\$ 61.5	\$ 25.6	\$ (28.0)	\$ (37.0)	\$ 22.1
Charges and (credits):					
Restructuring and other charges	4.5	0.8	0.7	—	6.0
Subtotal	4.5	0.8	0.7	—	6.0
Adjusted Operating profit (loss)	66.0	26.4	(27.3)	(37.0)	28.1
Depreciation and amortization	74.1	18.0	0.7	—	92.8
Adjusted EBITDA	\$ 140.1	\$ 44.4	\$ (26.6)	\$ (37.0)	\$ 120.9
Foreign exchange, net	—	—	—	37.0	37.0
Adjusted EBITDA, excluding foreign exchange, net	\$ 140.1	\$ 44.4	\$ (26.6)	\$ —	\$ 157.9
Operating profit margin, as reported	4.6%	7.3%			1.3%
Adjusted operating profit margin	4.9%	7.5%			1.7%
Adjusted EBITDA margin	10.4%	12.6%			7.1%
Adjusted EBITDA margin, excluding foreign exchange, net	10.4%	12.6%			9.3%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	Three Months Ended				Total
	March 31, 2022				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net and Other	
Revenue	\$ 1,289.1	\$ 266.7	\$ —	\$ —	\$ 1,555.8
Operating loss, as reported (pre-tax)	\$ 54.0	\$ 3.7	\$ (29.5)	\$ (0.1)	\$ 28.1
Charges and (credits):					
Impairment and other charges	—	1.1	—	—	1.1
Restructuring and other charges	(3.4)	0.5	2.8	—	(0.1)
Loss from investment in Technip Energies	—	—	—	28.5	28.5
Subtotal	(3.4)	1.6	2.8	28.5	29.5
Adjusted operating profit (loss)	50.6	5.3	(26.7)	28.4	57.6
Depreciation and amortization	78.4	16.7	0.8	—	95.9
Adjusted EBITDA	\$ 129.0	\$ 22.0	\$ (25.9)	\$ 28.4	\$ 153.5
Foreign exchange, net	—	—	—	(28.4)	(28.4)
Adjusted EBITDA, excluding foreign exchange, net	\$ 129.0	\$ 22.0	\$ (25.9)	\$ —	\$ 125.1
Operating profit margin, as reported	4.2%	1.4%			1.8%
Adjusted operating profit margin	3.9%	2.0%			3.7%
Adjusted EBITDA margin	10.0%	8.2%			9.9%
Adjusted EBITDA margin, excluding foreign exchange, net	10.0%	8.2%			8.0%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	<u>March 31,</u> <u>2023</u>	<u>December 31,</u> <u>2022</u>	<u>March 31,</u> <u>2022</u>
Cash and cash equivalents	\$ 522.3	\$ 1,057.1	\$ 1,203.0
Short-term debt and current portion of long-term debt	(385.0)	(367.3)	(281.8)
Long-term debt, less current portion	<u>(1,005.7)</u>	<u>(999.3)</u>	<u>(1,723.3)</u>
Net debt	<u>\$ (868.4)</u>	<u>\$ (309.5)</u>	<u>\$ (802.1)</u>

Net (debt) cash, is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate our capital structure and financial leverage. We believe net debt, or net cash, is a meaningful financial measure that may assist investors in understanding our financial condition and recognizing underlying trends in our capital structure. Net (debt) cash should not be considered an alternative to, or more meaningful than, cash and cash equivalents as determined in accordance with U.S. GAAP or as an indicator of our operating performance or liquidity.

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**  
(In millions, unaudited)

	<b>Three Months Ended March 31,</b>	
	<b>2023</b>	<b>2022</b>
Cash provided (required) by operating activities from continuing operations	\$ (386.2)	\$ (329.4)
Capital expenditures	(57.3)	(27.3)
Free cash flow (deficit) from continuing operations	<u>\$ (443.5)</u>	<u>\$ (356.7)</u>

Free cash flow (deficit) from continuing operations, is a non-GAAP financial measure and is defined as cash provided (required) by operating activities less capital expenditures. Management uses this non-GAAP financial measure to evaluate our financial condition. We believe from continuing operations, free cash flow (deficit) from continuing operations is a meaningful financial measure that may assist investors in understanding our financial condition and results of operations.

# Investor Relations contacts

**Matthew Seinsheimer**

Senior Vice President, Investor Relations and Corporate Development

Tel.: +1 281 260 3665

Email: [InvestorRelations@TechnipFMC.com](mailto:InvestorRelations@TechnipFMC.com)

**James Davis**

Director, Investor Relations

Tel.: +1 281 260 3665

Email: [InvestorRelations@TechnipFMC.com](mailto:InvestorRelations@TechnipFMC.com)