



# Investor Relations Overview

March 2024

# Disclaimer

## Forward-looking statements

This communication contains “forward-looking statements” as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. Forward-looking statements usually relate to future events, market growth and recovery, growth of our new energy business, and anticipated revenues, earnings, cash flows, or other aspects of our operations or operating results. Forward-looking statements are often identified by words such as “guidance,” “confident,” “believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “will,” “likely,” “predicated,” “estimate,” “outlook” and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on our current expectations, beliefs, and assumptions concerning future developments and business conditions and their potential effect on us. While management believes these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting us will be those that we anticipate. All of our forward-looking statements involve risks and uncertainties (some of which are significant or beyond our control) and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections. Known material factors that could cause actual results to differ materially from those contemplated in the forward-looking statements include our ability to close the Measurement Solutions transaction, on a timely basis, if at all and the risks associated therewith; unpredictable trends in the demand for and price of oil and natural gas; competition and unanticipated changes relating to competitive factors in our industry, including ongoing industry consolidation; our inability to develop, implement and protect new technologies and services and intellectual property related thereto, including new technologies and services for our new energy business; the cumulative loss of major contracts, customers or alliances and unfavorable credit and commercial terms of certain contracts; disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business; the refusal of DTC to act as depository and clearing agency for our shares; the impact of our existing and future indebtedness and the restrictions on our operations by terms of the agreements governing our existing indebtedness; the risks caused by our acquisition and divestiture activities; additional costs or risks from increasing scrutiny and expectations regarding ESG matters; uncertainties related to our investments in new energy business; the risks caused by fixed-price contracts; our failure to timely deliver our backlog; our reliance on subcontractors, suppliers and our joint venture partners; a failure or breach of our IT infrastructure or that of our subcontractors, suppliers or joint venture partners, including as a result of cyber-attacks; risks of pirates and maritime conflicts endangering our maritime employees and assets; any delays and cost overruns of new capital asset construction projects for vessels and manufacturing facilities; potential liabilities inherent in the industries in which we operate or have operated; our failure to comply with existing and future laws and regulations, including those related to environmental protection, climate change, health and safety, labor and employment, import/export controls, currency exchange, bribery and corruption, taxation, privacy, data protection and data security; the additional restrictions on dividend payouts or share repurchases as an English public limited company; uninsured claims and litigation against us; tax laws, treaties and regulations and any unfavorable findings by relevant tax authorities; potential departure of our key managers and employees; adverse seasonal weather, and other climatic conditions and unfavorable currency exchange rates; risk in connection with our defined benefit pension plan commitments; our inability to obtain sufficient bonding capacity for certain contracts, as well as those set forth in Part I, Item 1A, “Risk Factors” of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023 and our other reports subsequently filed with the Securities and Exchange Commission.

We caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.

# Contents

- 1 Operational and financial highlights
- 2 Company overview

# Section 1: Operational and financial highlights

# Q4 2023 Operational summary

## Highlights

- ▶ Subsea inbound of \$1.3 billion; full-year orders of \$9.7 billion driven by record level of iEPCI™ awards
- ▶ Subsea ending backlog of \$12.2 billion; highest level since creation of TechnipFMC
- ▶ Sequential revenue growth in Subsea Services; asset maintenance and ROV services offset typical seasonality
- ▶ Surface Technologies sequential revenue growth driven by international and NAM markets, both benefiting from higher wellhead equipment sales

## Takeaways

**Direct awards, iEPCI™ and services exceeded 70% of Subsea orders in 2023**

**Adjusted EBITDA<sup>1</sup> guidance  
~\$1.25 billion in 2024;  
increase of 33% versus 2023**

**Subsea inbound expectations increased to \$30 billion over the three-year period ending 2025**

# Q4 2023 Financial results

## Sequential highlights

- ▶ Total Company adjusted EBITDA of \$245 million, excluding foreign exchange:
  - Subsea declined due to seasonal impact on vessel-based project activity and mix of projects executed from backlog
  - Surface Technologies benefited from increased contribution from international services and higher wellhead sales
- ▶ Cash provided by operating activities of \$701 million, free cash flow of \$630 million
- ▶ Cash and cash equivalents of \$952 million; net debt reduced \$534 million to \$116 million
- ▶ Total shareholder distributions of \$77 million through share repurchases and dividends

**\$1.5B**  
Inbound orders

**\$13.2B**  
Backlog

**\$245M**  
Adjusted EBITDA  
excluding F/X

**\$630M**  
Free cash flow

## Segment results

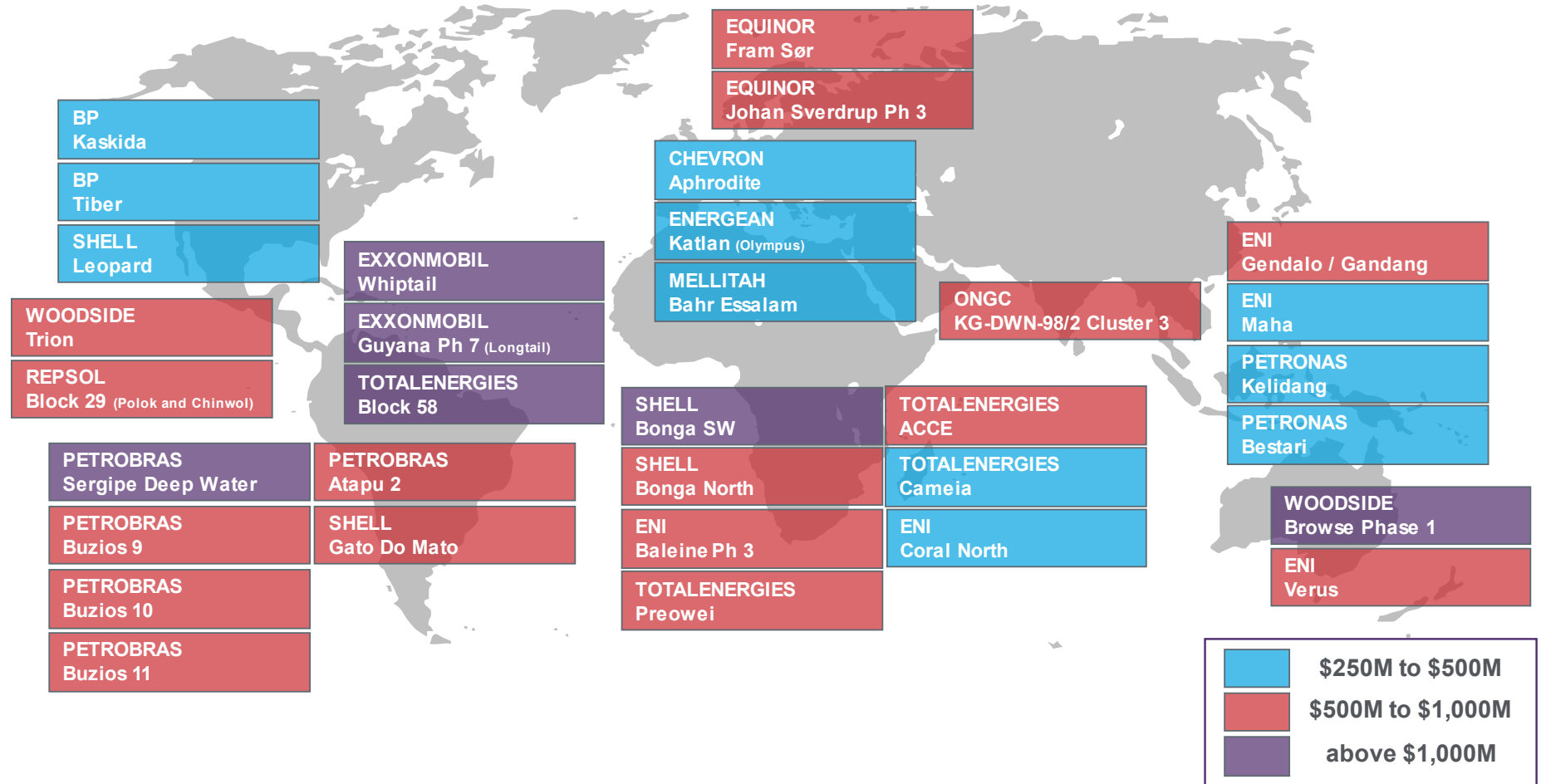
<b>Subsea</b>	<b>4Q23</b>	<b>3Q23</b>	<b>4Q22</b>	<b>QoQ</b>	<b>YoY</b>
<b>Revenue</b>	<b>1,720</b>	1,708	1,343	▲ 1%	▲ 28%
<b>Adjusted EBITDA</b>	<b>225</b>	258	140	▼ -13%	▲ 61%
<b>Adjusted EBITDA margin</b>	<b>13.1%</b>	15.1%	10.4%	▼ -200 bps	▲ 270 bps
<b>Inbound orders</b>	<b>1,270</b>	1,828	1,516	▼ -31%	▼ -16%
<b>Backlog</b>	<b>12,164</b>	12,074	8,132	▲ 1%	▲ 50%

<b>Surface Technologies</b>	<b>4Q23</b>	<b>3Q23</b>	<b>4Q22</b>	<b>QoQ</b>	<b>YoY</b>
<b>Revenue</b>	<b>357</b>	349	352	▲ 2%	▲ 2%
<b>Adjusted EBITDA</b>	<b>52</b>	50	44	▲ 5%	▲ 18%
<b>Adjusted EBITDA margin</b>	<b>14.7%</b>	14.3%	12.6%	▲ 40 bps	▲ 210 bps
<b>Inbound orders</b>	<b>262</b>	317	327	▼ -18%	▼ -20%
<b>Backlog</b>	<b>1,067</b>	1,157	1,222	▼ -8%	▼ -13%

# Subsea opportunities in the next 24 months<sup>1</sup>

## PROJECT UPDATES

Added
ENI Gendalo / Gandang
PETROBRAS Atapu 2
EQUINOR Fram Sør
BP Tiber
Removed
PETROBRAS Mero 3 HiSep
PETROBRAS Mero 4
ENI Cuica 15-06
SHELL Sparta



<sup>1</sup> February 2024 update; project value ranges reflect potential subsea scope

# 2024 Full-year financial guidance<sup>1</sup> *As of February 22, 2024*

## Subsea

- ▶ **Revenue** in a range of \$7.2 – 7.6 billion
- ▶ **Adjusted EBITDA margin** in a range of 15.5 – 16.5%

## Surface Technologies

- ▶ **Revenue** in a range of \$1.2 – 1.35 billion
  - ▶ **Adjusted EBITDA margin** in a range of 13 – 15%
- Includes anticipated financial results for the Measurement Solutions business for three months ending March 31, 2024

## TechnipFMC

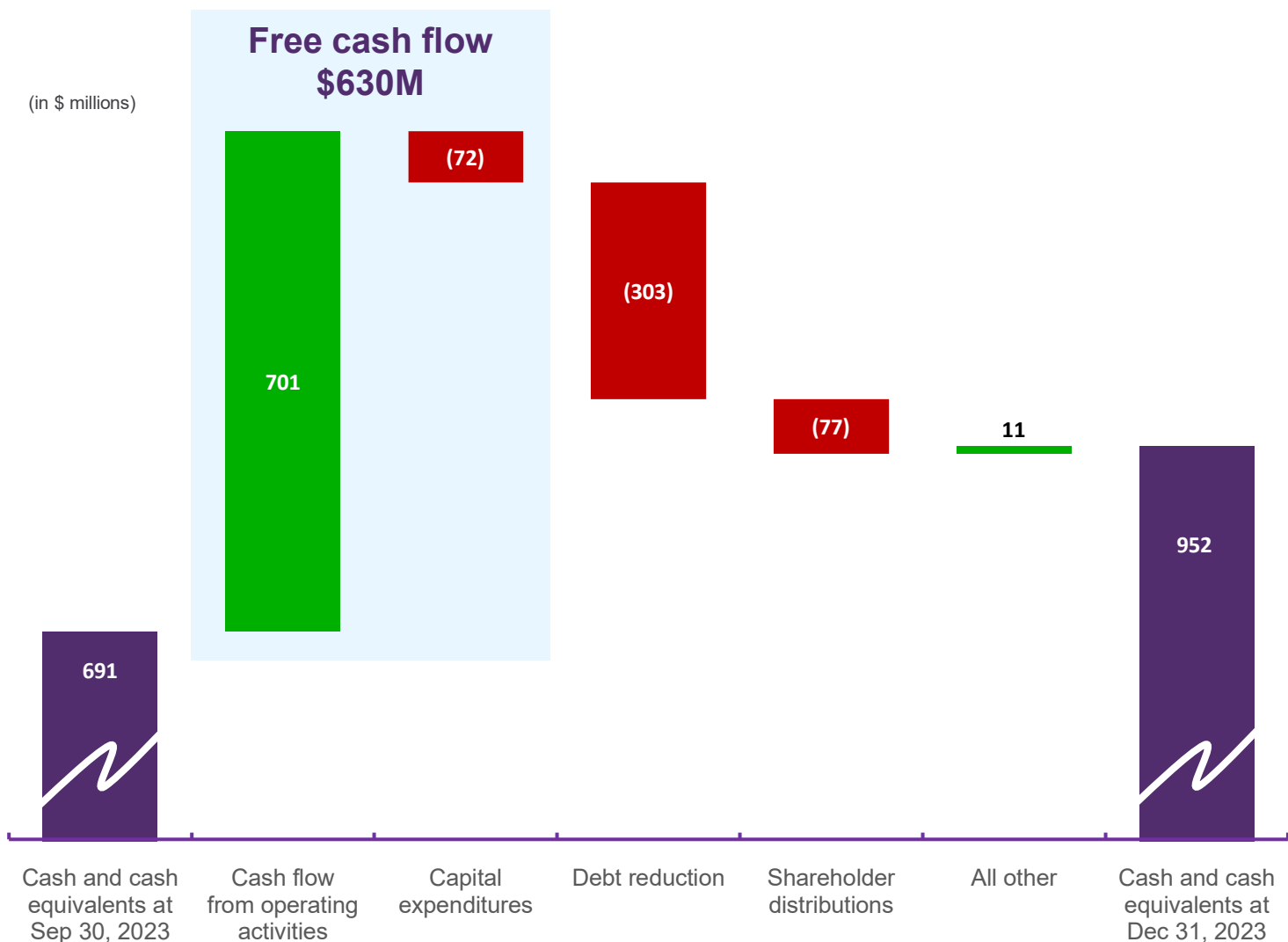
- ▶ **Corporate expense, net** \$115 – 125 million (includes depreciation and amortization of ~\$3 million; excludes charges and credits)
- ▶ **Net interest expense** \$70 – 80 million
- ▶ **Tax provision, as reported** \$280 – 290 million
- ▶ **Capital expenditures** approximately \$275 million
- ▶ **Free cash flow**<sup>2</sup> \$350 – 500 million (includes payment for legal settlement of ~\$170 million)

<sup>1</sup>Our guidance measures of adjusted EBITDA margin, free cash flow and adjusted corporate expense, net are non-GAAP financial measures. We are unable to provide a reconciliation to comparable GAAP financial measures on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from each such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

<sup>2</sup>Free cash flow is calculated as cash flow from operations less capital expenditures.

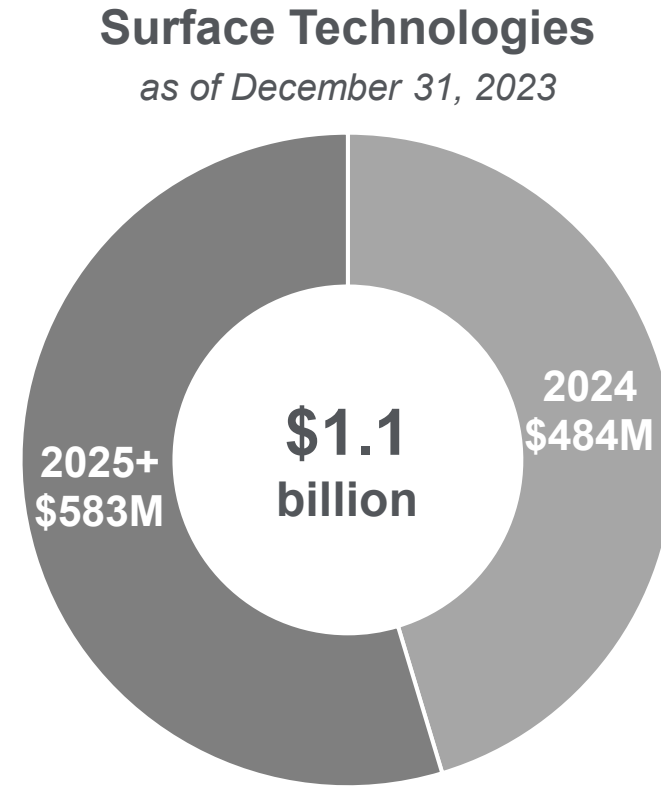
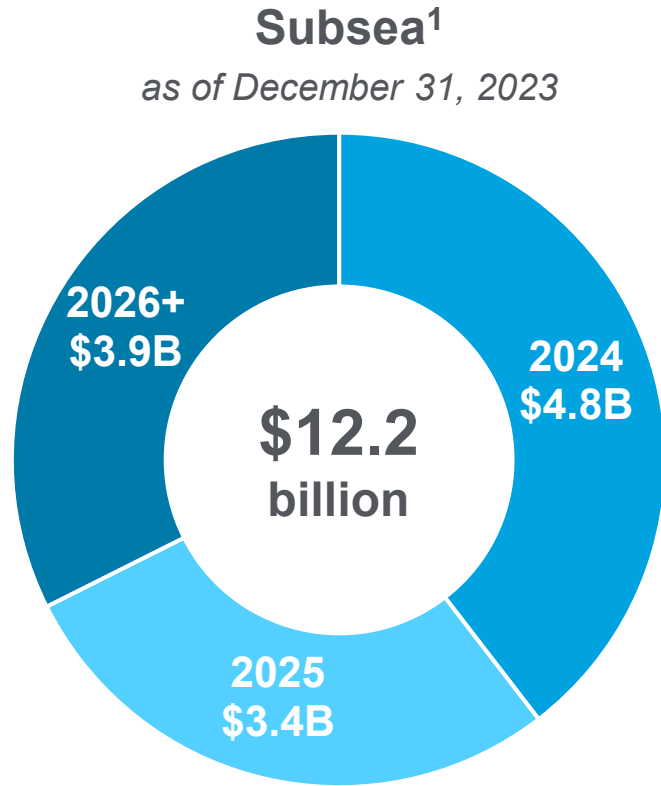


# Q4 2023 Cash flow and net debt



<b>Net Debt</b>	
<b>(In millions, unaudited)</b>	
	December 31, 2023
Cash and cash equivalents	\$ 952
Short-term debt and current portion of long-term debt	(154)
Long-term debt, less current portion	(913)
<b>Net debt</b>	<b>\$ (116)</b>

# Backlog scheduling provides visibility



<sup>1</sup> Backlog does not capture all revenue potential for Subsea Services

# Section 2: Company overview

# TechnipFMC snapshot

#1

Integrated solutions provider for the oil and gas industry

3

Pillars for Energy Transition  
(Offshore floating renewables, GHG removal, Hydrogen)

41

Countries with current operations

>90%

Total company international revenue  
(Non-NAM land)<sup>1,2</sup>

\$7.8bn

Total company revenue<sup>2</sup>

\$13.2bn

Total company backlog<sup>3</sup>

Note: financials shown on U.S. GAAP basis

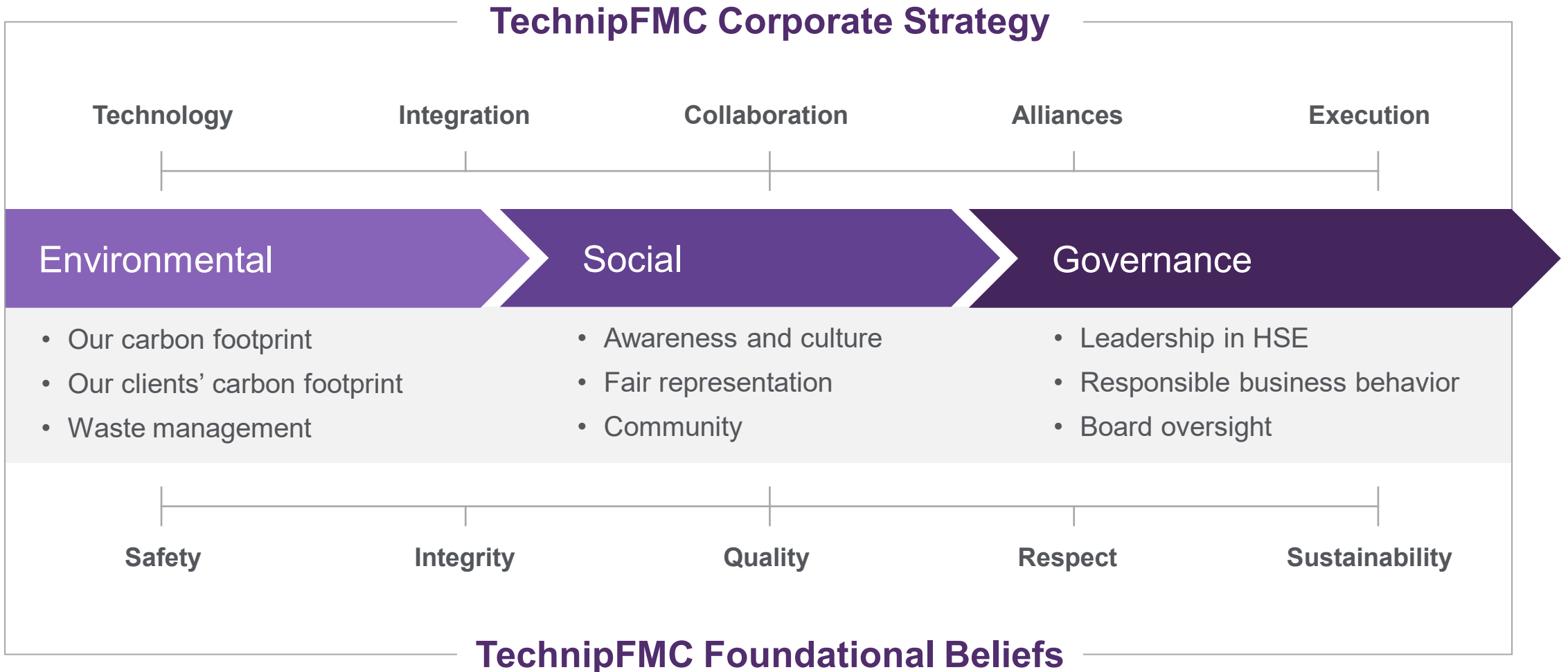
1. International revenue includes total revenue for Subsea and revenue outside North America for Surface Technologies

2. LTM as of 12/31/23

3. As of 12/31/23. Backlog includes Subsea (\$12.2bn consolidated) and Surface Technologies (\$1.1bn)

# ESG and TechnipFMC

Our corporate strategy and foundational beliefs drive our approach to ESG practices



# Our environmental focus on carbon reduction

**50** by  
**30**

**Targeting 50% reduction in  
Scope 1 and 2 emissions by 2030<sup>1</sup>**



**1**  
Wind



**2**  
Hydro



**3**  
Hybrid / Biofuels

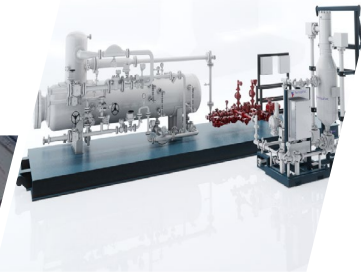
**Utilization of renewable resources for internal energy consumption**

1. Versus 2017 baseline

# Technology leadership

## Integration technologies

Subsea 2.0™



iProduction™

Using differentiated technologies to bring significant additional value as part of an integrated system

## Digital and automation

NextGen  
subsea controls

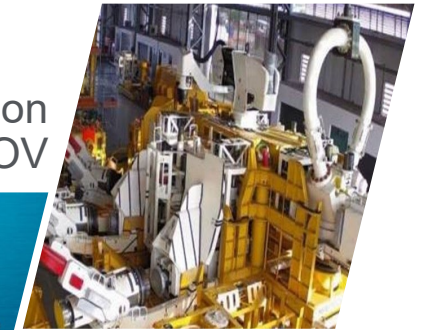


Surface production  
automation

Applying Subsea digital and automation technologies to transform Surface Technologies

## Robotics

Precision  
robotics for ROV



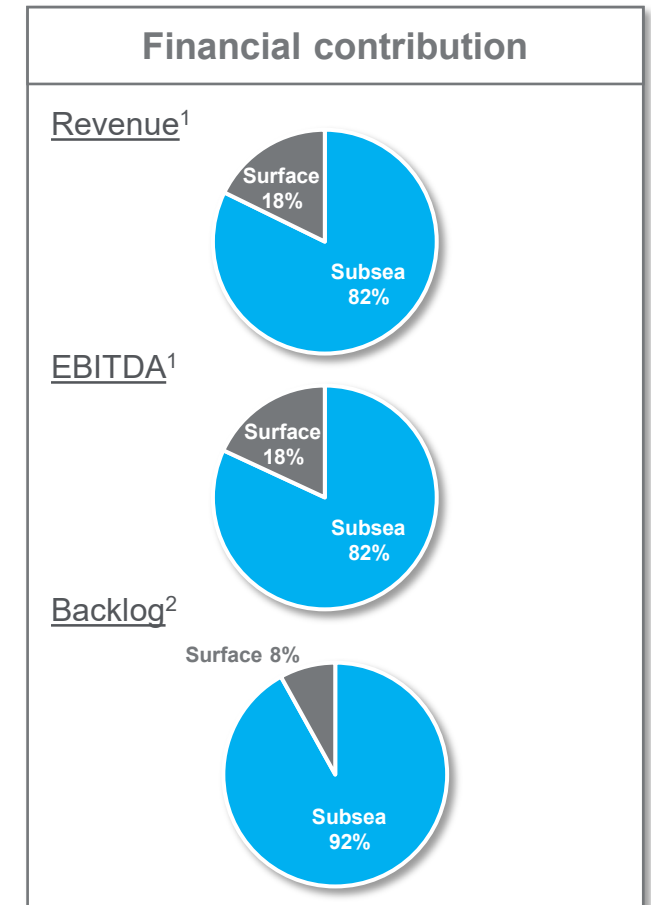
Subsea  
mechatronics

Utilizing mechatronics to transform subsea production system via robotic and mechanical systems integration

# Overview of TechnipFMC segments

Subsea		
<b>Subsea products</b>		
<ul style="list-style-type: none"> <li>▶ Trees, manifolds, control, templates, flowline systems, umbilicals and flexibles</li> <li>▶ Subsea processing</li> <li>▶ ROVs and manipulator systems</li> </ul>		
<b>Subsea projects</b>		
<ul style="list-style-type: none"> <li>▶ Field architecture, integrated design</li> <li>▶ Engineering, procurement</li> <li>▶ Installation using high-end fleet</li> </ul>		
<b>Subsea services</b>		
<ul style="list-style-type: none"> <li>▶ Drilling systems</li> <li>▶ Asset management and production optimization</li> </ul>		
<b>Revenue<sup>1</sup></b>	<b>Adj. EBITDA<sup>1</sup></b>	<b>Backlog<sup>2</sup></b>
<b>\$6,435mm</b>	<b>\$859.0mm</b>	<b>\$12,164mm</b>

Surface Technologies		
<ul style="list-style-type: none"> <li>▶ Drilling, completion and production wellhead equipment, chokes, compact valves, manifolds and controls</li> <li>▶ Treating iron, manifolds, and reciprocating pumps for stimulation and cementing</li> <li>▶ Advanced separation and flow-treatment systems</li> <li>▶ Flow metering products and systems</li> <li>▶ Installation and maintenance services</li> <li>▶ Frac-stack and manifold rental and operation services</li> <li>▶ Flowback and well testing services</li> </ul>		
<b>Revenue<sup>1</sup></b>	<b>Adj. EBITDA<sup>1</sup></b>	<b>Backlog<sup>2</sup></b>
<b>\$1,389mm</b>	<b>\$189.6mm</b>	<b>\$1,067mm</b>



1. LTM as of 12/31/23  
 2. As of 12/31/23

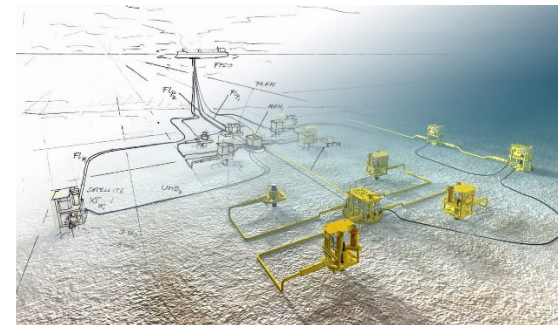
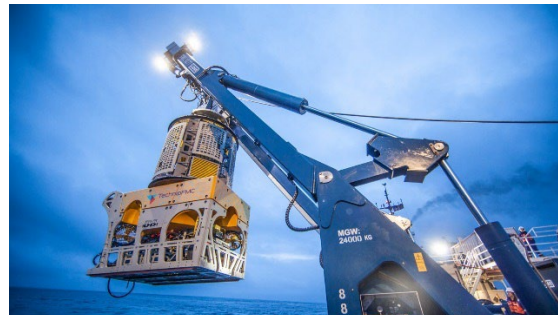


# Subsea competitive strengths

Market leading positions built upon innovation and deep industry knowledge

Differentiated offering of integrated products, services: iFEED™, iEPCI™ and iLoF™

Technology advancements to drive greater efficiency and simplification



FEED Studies

Subsea Production Systems

Flexibles

Umbilicals

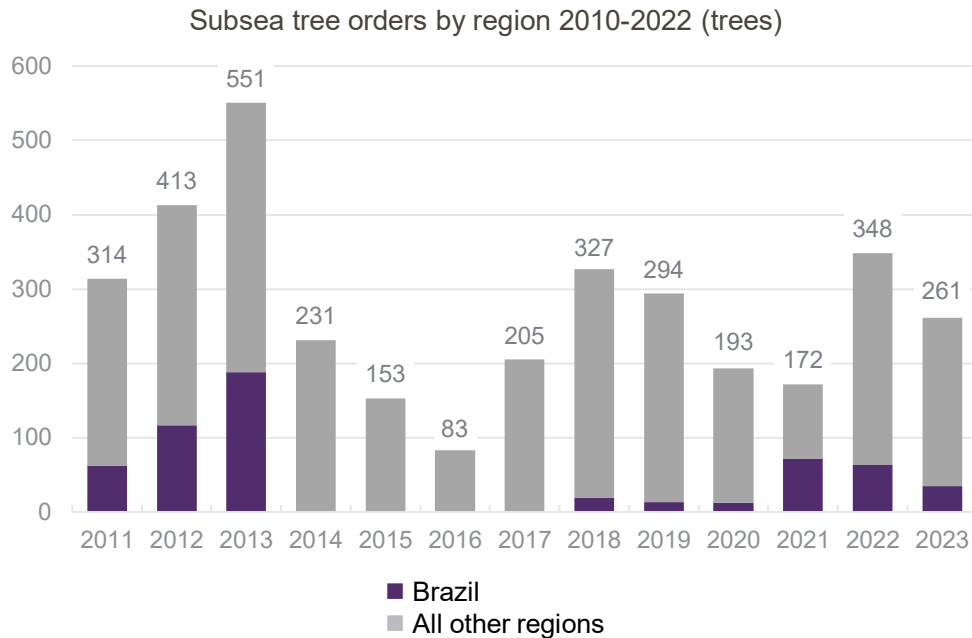
Installation

iEPCI™

Field Services

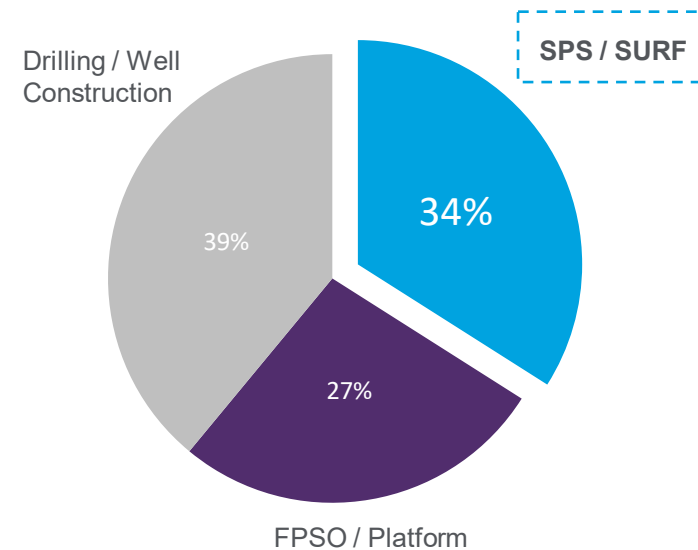
# SPS / SURF – critical components of offshore development

**Oil & gas industry has strong history of subsea tree orders**



Source: Wood Mackenzie, March 2024

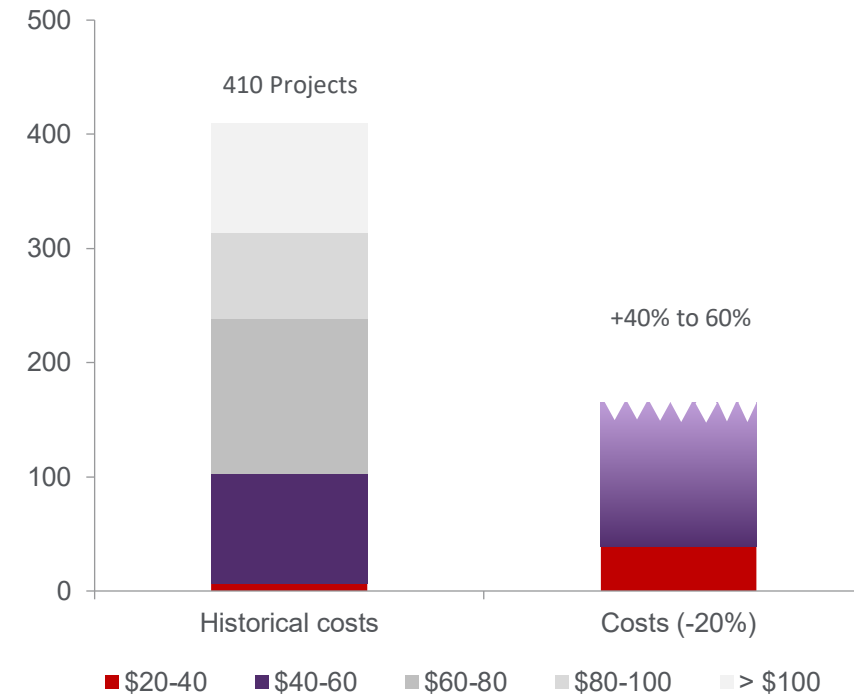
**SPS / SURF is one of the largest components of project costs**



Source: Morgan Stanley Research, TechnipFMC Internal Analysis

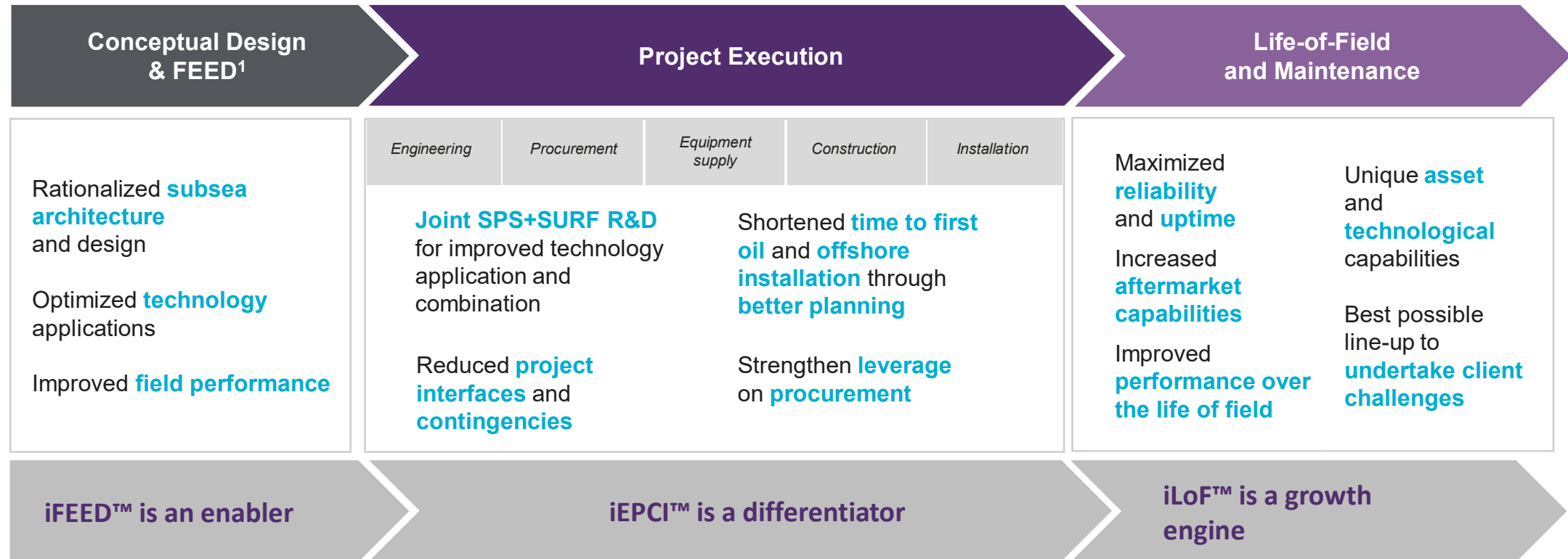
# Improving project economics for deepwater projects

- ▶ More than 400 deepwater discoveries have yet to be developed
- ▶ Good progress on deepwater cost reductions with potential for additional savings
- ▶ Standardization, technology and strong project execution can deliver sustainable savings
- ▶ Integrated business model can reduce costs of SPS/SURF scope



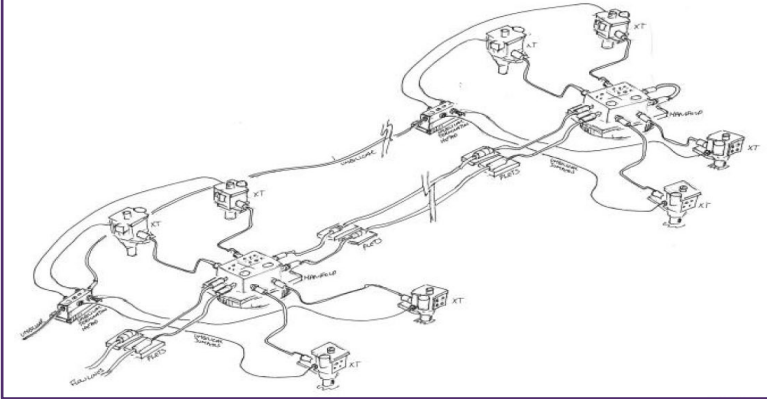
Source: Wood Mackenzie, Rystad

# Subsea offers a full suite of capabilities

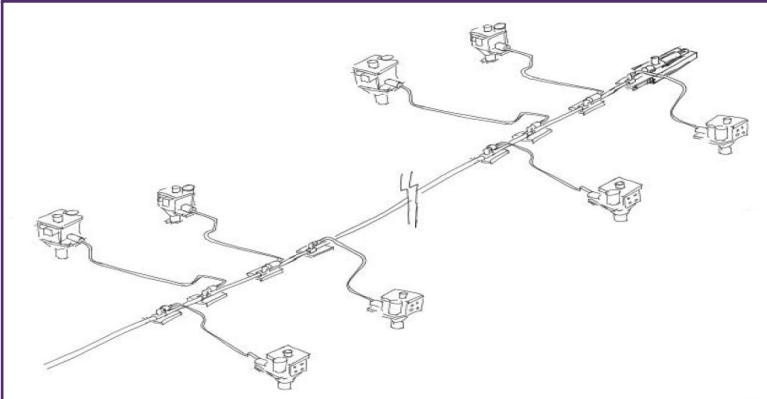


# Integrated approach redefining subsea project economics

## Traditional approach



## Subsea 2.0™ an enabler to iEPCI™



## Enhancements

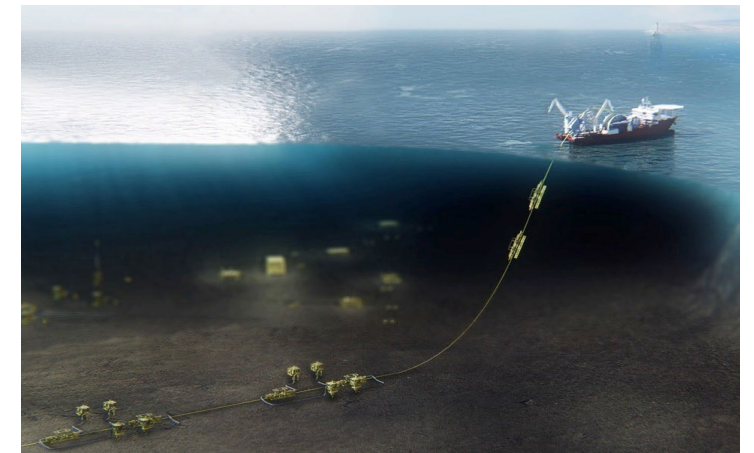
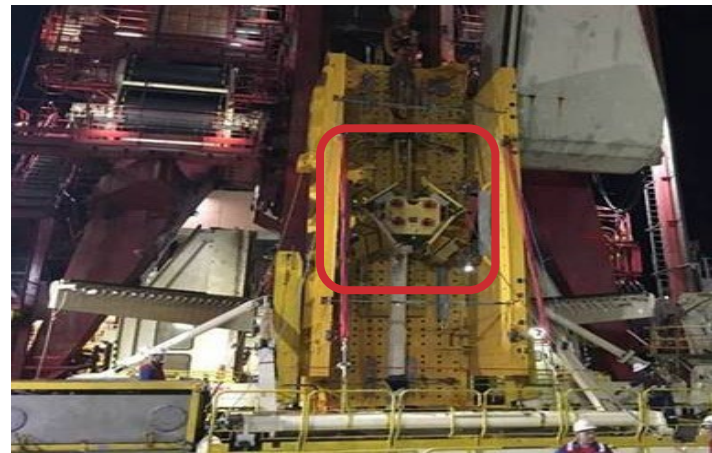
- ▶ One global contractor
- ▶ Integrated procurement
- ▶ Optimized subsea architecture
- ▶ Fewer subsea production system interfaces
- ▶ Reduced flowline and riser lengths
- ▶ Less complexity through reduced part counts

## Key benefits

- ▶ **Reduced** material costs
- ▶ **Simplified** equipment set-up
- ▶ **Optimized** flow assurance
- ▶ **Reduced** installation phase
- ▶ **Accelerated** time to first oil

A field design incorporating Subsea 2.0™ and iEPCI™ can remove over half of the subsea structures while maintaining the same field operability

# Making subsea short-cycle with Subsea 2.0™ + iEPCI™



**TechnipFMC is changing the subsea paradigm from a long-cycle to a short-cycle business, using Subsea 2.0™ and a truly integrated approach (iEPCI™) to field development**

# Unique drivers of Subsea revenue growth

## Subsea Services



Installation services



Asset integrity services



Intervention services

- Diversified revenue base of more than \$1.5 billion in 2023
- Resilient, margin-accretive aftermarket services
- Service potential on industry's largest subsea installed base

## Alliance partners



- Long-term, mutually beneficial relationships
- iEPCI™ alliances utilize full integrated offering
- Exclusive alliances result in direct awards

# All-electric subsea production systems

## Reducing infrastructure to create low carbon opportunities

- **Infrastructure and installation time reduced** with removal of hydraulic lines, simplified umbilicals and lighter assets
- Enables **full field electrification** of subsea production system, allowing for use of **renewable power alternatives**
- Ideal solution for **long offsets from host facility, Subsea-to-Beach** and **unmanned fields**
- Allows for more robust **digital capabilities** while significantly increasing access to field-specific data

Our vision of Subsea

Incremental tie-back opportunity may exceed \$8 billion through 2030<sup>1</sup>

10%

Reduction in capital expenditures

4X+

Increase in subsea tie-back reach

100%

Fields unmanned through robotics, digital technologies

1. Source: Rystad Energy; McKinsey & Company Energy Insights: Global Energy Perspective, January 2020; TechnipFMC internal analysis



# Surface Technologies competitive strengths

Leading market positions in several niche product offerings

Delivering technology that extends asset life, improves returns

Integrated offering delivers up to \$1m in savings per well, creates unique growth platform



Wellhead



Flowline



Stimulation, Flowback and Pumps



Midstream

Drilling

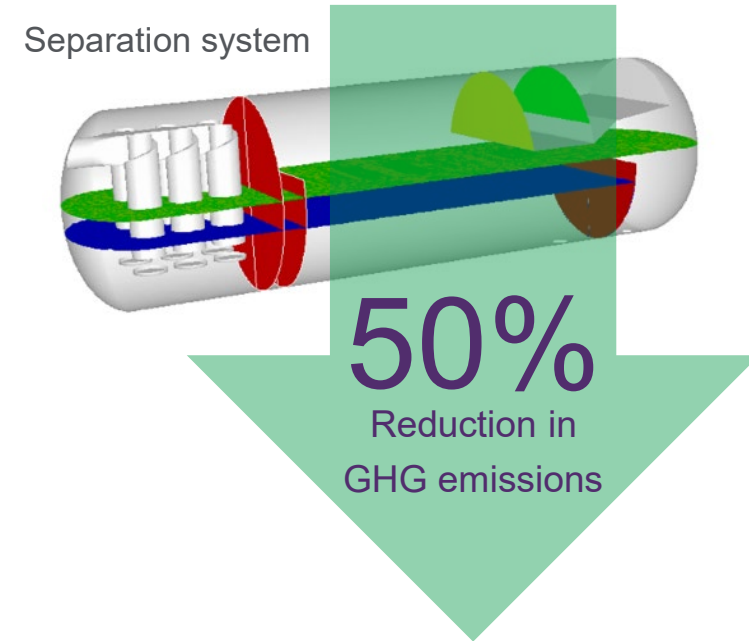
Completion

Production

# iProduction™

## Replicating the Subsea playbook to transform onshore production

- **Proprietary technology** and **integrated ecosystem** streamlines operations; **reduces** footprint, GHG emissions, capital costs, time to first oil
- Integrated offering operates under a single **digital interface**, including our digital twin technology; each site is **monitored** and **controlled remotely**
- TechnipFMC is the only provider to **fully integrate the delivery process** with people, products and services
- Reflects ongoing **strategic shift** from **discrete product sales to fully integrated services** for the global onshore production market



Global opportunity set may exceed \$7 billion through 2030<sup>1</sup>

>50%  
Reduction in  
GHG emissions

>30%  
Acceleration in  
time to first oil

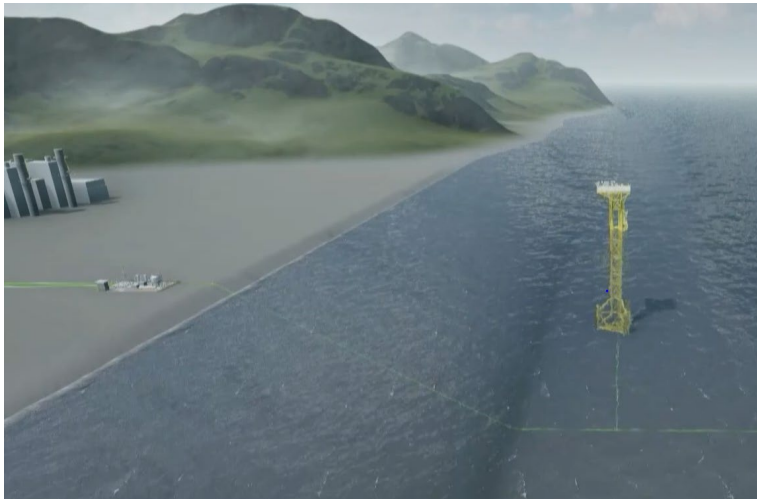
>25%  
Reduction in operator  
capital expenditures

1. Source: Rystad Energy; McKinsey & Company Energy Insights; TechnipFMC internal analysis

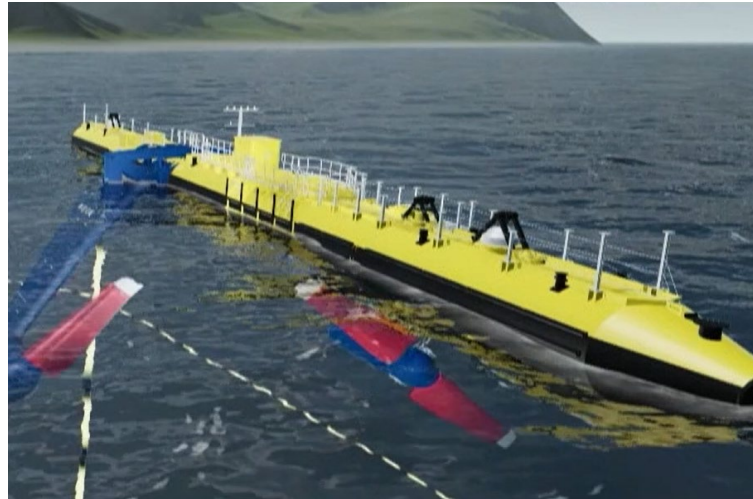
# New Energy

*Core competencies drive our three strategic pillars*

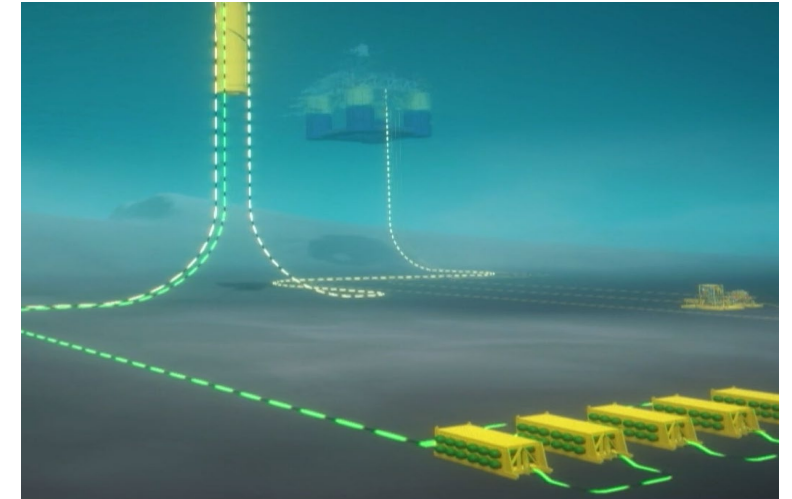
## Greenhouse gas removal



## Offshore floating renewables



## Hydrogen



## integrated Offshore Novel Energies – iONE™

Market approach driven by **3 main pillars**; our role in the long-term path to net zero will be as offshore ‘Energy Architect’

- **Greenhouse gas removal** – carbon transportation and storage
- **Offshore floating renewables** – floating wind, wave and tidal technologies
- **Hydrogen** – Deep Purple offering and digital solutions for better efficiency and energy management

Approaching opportunities in renewable energies with a new execution model, **integrated Offshore Novel Energies – iONE™**

# Deep Purple™ – Redefining subsea energy

Novel wind

Wave energy

## Integrating renewables and hydrogen storage to deliver new energy resources

- Collaboration with clients and partners to make renewables more commercially viable offshore
- Utilize hydrogen fuel cells to store excess power generated from wind and wave resources
- Well positioned in Subsea segment to leverage infrastructure and serve as system integrator

Hydrogen storage

# Appendix

# Glossary

<b>Term</b>	<b>Definition</b>	<b>Term</b>	<b>Definition</b>
CAGR	Compound Annual Growth Rate	iLOF™	Integrated Life of Field
CCS	Carbon Capture and Storage	LNG	Liquefied Natural Gas
ESG	Environmental, Social and Governance	MMb/d	Million Barrels per Day
FID	Final Investment Decision	Mtpa	Million Metric Tonnes per Annum
F/X	Foreign Exchange	NAM	North America
GHG	Greenhouse Gas Emissions	RCF	Revolving Credit Facility
GOM	Gulf of Mexico	ROIC	Return on Invested Capital
HP/HT	High Pressure / High Temperature	ROV	Remotely Operated Vehicle
HSE	Health, Safety and Environment	ROW	Rest of World
iEPCI™	Integrated Engineering, Procurement, Construction and Installation		
iFEED™	Integrated Front End Engineering and Design		

# Q4 2023 Supporting financial data

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, except per share data, unaudited)

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the fourth quarter 2023 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a year-over-year or sequential basis. Net income (loss) attributable to TechnipFMC plc, excluding charges and credits, as well as measures derived from it (including Diluted EPS, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits (“Adjusted EBITDA”)); and Adjusted EBITDA, excluding foreign exchange gains or losses, net; Adjusted EBITDA margin; Adjusted EBITDA margin, excluding foreign exchange, net); Corporate expense, excluding charges and credits; Foreign exchange, net and other, excluding charges and credits; and net debt are non-GAAP financial measures.

Non-GAAP adjustments are presented on a gross basis and the tax impact of the non-GAAP adjustments is separately presented in the applicable reconciliation table. Estimates of the tax effect of each adjustment is calculated item by item, by reviewing the relevant jurisdictional tax rate to the pretax non-GAAP amounts, analyzing the nature of the item and/or the tax jurisdiction in which the item has been recorded, the need of application of a specific tax rate, history of non-GAAP taxable income positions (i.e. net operating loss carryforwards) and concluding on the valuation allowance positions.

Management believes that the exclusion of charges, credits and foreign exchange impacts from these financial measures provides a useful perspective on the Company’s underlying business results and operating trends, and a means to evaluate TechnipFMC’s operations and consolidated results of operations period-over-period. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

	Three Months Ended			Year Ended	
	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Net income (loss) attributable to TechnipFMC plc	\$ 53.0	\$ 90.0	\$ (26.7)	\$ 56.2	\$ (61.9)
Charges and (credits):					
Restructuring, impairment and other charges	10.0	4.3	6.0	20.0	22.0
Non-recurring legal settlement charges*	—	—	—	126.5	—
Loss from investment in Technip Energies	—	—	—	—	27.7
Tax on charges and (credits)	(0.3)	(0.6)	—	(1.3)	(0.4)
<b>Adjusted net income (loss) attributable to TechnipFMC plc</b>	<b>\$ 62.7</b>	<b>\$ 93.7</b>	<b>\$ (20.7)</b>	<b>\$ 201.4</b>	<b>\$ (12.6)</b>
Weighted diluted average shares outstanding	448.6	450.3	444.6	452.3	449.5
Reported earnings (loss) per share - diluted	\$ 0.12	\$ 0.20	\$ (0.06)	\$ 0.12	\$ (0.14)
Adjusted earnings (loss) per share - diluted	\$ 0.14	\$ 0.21	\$ (0.05)	\$ 0.45	\$ (0.03)

\*The non-recurring legal settlement charges reflect the impact of the resolution of all outstanding matters with the PNF (reference to Note 20 of the coming annual report on Form 10-K for the year ended December 31, 2023 (the “10-K”). For taxation purposes, the charges are treated as a penalty and as such, do not trigger tax charges or benefits.



**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	Three Months Ended			Year Ended	
	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Net income (loss) attributable to TechnipFMC plc	53.0	90.0	(26.7)	56.2	(61.9)
Income (loss) attributable to non-controlling interests	(6.3)	3.7	6.0	(4.3)	25.4
Provision for income tax	54.5	19.5	14.4	154.7	105.4
Net interest expense	13.0	26.7	28.4	88.7	150.7
Depreciation and amortization	94.5	93.3	92.8	377.8	377.2
Restructuring, impairment and other charges	10.0	4.3	6.0	20.0	22.0
Non-recurring legal settlement charges*	—	—	—	126.5	—
Loss from investment in Technip Energies	—	—	—	—	27.7
<b>Adjusted EBITDA</b>	<b>\$ 218.7</b>	<b>\$ 237.5</b>	<b>\$ 120.9</b>	<b>\$ 819.6</b>	<b>\$ 646.5</b>
Foreign exchange, net	26.4	46.4	37.0	119.0	23.9
<b>Adjusted EBITDA, excluding foreign exchange, net</b>	<b>\$ 245.1</b>	<b>\$ 283.9</b>	<b>\$ 157.9</b>	<b>\$ 938.6</b>	<b>\$ 670.4</b>

\*The non-recurring legal settlement charges reflect the impact of the resolution of all outstanding matters with the PNF (reference to Note 20 of the 10-K). For taxation purposes the charges are treated as a penalty and as such, do not trigger tax charges or benefits.

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	Three Months Ended				
	December 31, 2023				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net	Total
Revenue	\$ 1,720.5	\$ 357.2	\$ —	\$ —	\$ 2,077.7
Operating profit (loss), as reported (pre-tax)	\$ 145.7	\$ 33.2	\$ (38.3)	\$ (26.4)	\$ 114.2
Charges and (credits):					
Restructuring, impairment and other charges	1.2	3.9	4.9	—	10.0
Subtotal	1.2	3.9	4.9	—	10.0
Depreciation and amortization	78.6	15.4	0.5	—	94.5
Adjusted EBITDA	<u>225.5</u>	<u>52.5</u>	<u>(32.9)</u>	<u>(26.4)</u>	<u>218.7</u>
Foreign exchange, net	—	—	—	26.4	26.4
Adjusted EBITDA, excluding foreign exchange, net	<u>\$ 225.5</u>	<u>\$ 52.5</u>	<u>\$ (32.9)</u>	<u>\$ —</u>	<u>\$ 245.1</u>
Operating profit margin, as reported	8.5%	9.3%			5.5%
Adjusted EBITDA margin	13.1%	14.7%			10.5%
Adjusted EBITDA margin, excluding foreign exchange, net	13.1%	14.7%			11.8%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	Three Months Ended				
	September 30, 2023				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net	Total
Revenue	\$ 1,708.3	\$ 348.6	\$ —	\$ —	\$ 2,056.9
Operating profit (loss), as reported (pre-tax)	\$ 177.7	\$ 33.3	\$ (24.7)	\$ (46.4)	\$ 139.9
Charges and (credits):					
Restructuring, impairment and other charges	3.3	0.6	0.4	—	4.3
Subtotal	3.3	0.6	0.4	—	4.3
Depreciation and amortization	76.8	16.0	0.5	—	93.3
Adjusted EBITDA	257.8	49.9	(23.8)	(46.4)	237.5
Foreign exchange, net	—	—	—	46.4	46.4
Adjusted EBITDA, excluding foreign exchange, net	\$ 257.8	\$ 49.9	\$ (23.8)	\$ —	\$ 283.9
Operating profit margin, as reported	10.4%	9.6%			6.8%
Adjusted EBITDA margin	15.1%	14.3%			11.5%
Adjusted EBITDA margin, excluding foreign exchange, net	15.1%	14.3%			13.8%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	Three Months Ended				
	December 31, 2022				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net	Total
Revenue	\$ 1,342.5	\$ 351.9	\$ —	\$ —	\$ 1,694.4
Operating profit (loss), as reported (pre-tax)	\$ 61.5	\$ 25.6	\$ (28.0)	\$ (37.0)	\$ 22.1
Charges and (credits):					
Restructuring, impairment and other charges	4.5	0.8	0.7	—	6.0
Subtotal	4.5	0.8	0.7	—	6.0
Depreciation and amortization	74.1	18.0	0.7	—	92.8
Adjusted EBITDA	140.1	44.4	(26.6)	(37.0)	120.9
Foreign exchange, net	—	—	—	37.0	37.0
Adjusted EBITDA, excluding foreign exchange, net	\$ 140.1	\$ 44.4	\$ (26.6)	\$ —	\$ 157.9
Operating profit margin, as reported	4.6%	7.3%			1.3%
Adjusted EBITDA margin	10.4%	12.6%			7.1%
Adjusted EBITDA margin, excluding foreign exchange, net	10.4%	12.6%			9.3%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	Year Ended				
	December 31, 2023				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net	Total
Revenue	\$ 6,434.8	\$ 1,389.4	\$ —	\$ —	\$ 7,824.2
Operating profit (loss), as reported (pre-tax)	\$ 543.6	\$ 114.6	\$ (243.9)	\$ (119.0)	\$ 295.3
Charges and (credits):					
Restructuring, impairment and other charges	4.9	9.8	5.3	—	20.0
Non-recurring legal settlement charge	—	—	126.5	—	126.5
Subtotal	4.9	9.8	131.8	—	146.5
Depreciation and amortization	310.5	65.2	2.1	—	377.8
Adjusted EBITDA	859.0	189.6	(110.0)	(119.0)	819.6
Foreign exchange, net	—	—	—	119.0	119.0
Adjusted EBITDA, excluding foreign exchange, net	\$ 859.0	\$ 189.6	\$ (110.0)	\$ —	\$ 938.6
Operating profit margin, as reported	8.4%	8.2%			3.8%
Adjusted EBITDA margin	13.3%	13.6%			10.5%
Adjusted EBITDA margin, excluding foreign exchange, net	13.3%	13.6%			12.0%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	Year Ended				
	December 31, 2022				
	Subsea	Surface Technologies	Corporate Expense	Foreign Exchange, net and Other	Total
Revenue	\$ 5,461.2	\$ 1,239.2	\$ —	\$ —	\$ 6,700.4
Operating loss, as reported (pre-tax)	\$ 317.6	\$ 58.3	\$ (104.7)	\$ (51.6)	\$ 219.6
Charges and (credits):					
Restructuring, impairment and other charges	7.0	11.3	3.7	—	22.0
Loss from investment in Technip Energies	—	—	—	27.7	27.7
Subtotal	7.0	11.3	3.7	27.7	49.7
Adjusted Depreciation and amortization	304.3	70.0	2.9	—	377.2
Adjusted EBITDA	628.9	139.6	(98.1)	(23.9)	646.5
Foreign exchange, net	—	—	—	23.9	23.9
Adjusted EBITDA, excluding foreign exchange, net	\$ 628.9	\$ 139.6	\$ (98.1)	\$ —	\$ 670.4
Operating profit margin, as reported	5.8%	4.7%			3.3%
Adjusted EBITDA margin	11.5%	11.3%			9.6%
Adjusted EBITDA margin, excluding foreign exchange, net	11.5%	11.3%			10.0%

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	<u>December 31, 2023</u>	<u>September 30, 2023</u>	<u>December 31, 2022</u>
Cash and cash equivalents	\$ 951.7	\$ 690.9	\$ 1,057.1
Short-term debt and current portion of long-term debt	(153.8)	(407.3)	(367.3)
Long-term debt, less current portion	<u>(913.5)</u>	<u>(933.5)</u>	<u>(999.3)</u>
Net debt	<u>\$ (115.6)</u>	<u>\$ (649.9)</u>	<u>\$ (309.5)</u>

Net (debt) cash is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate our capital structure and financial leverage. We believe net debt, or net cash, is a meaningful financial measure that may assist investors in understanding our financial condition and recognizing underlying trends in our capital structure. Net (debt) cash should not be considered an alternative to, or more meaningful than, cash and cash equivalents as determined in accordance with U.S. GAAP or as an indicator of our operating performance or liquidity.

**TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES**

(In millions, unaudited)

	<b>Three Months Ended December 31,</b>	<b>Year Ended December 31,</b>	
	<b>2023</b>	<b>2023</b>	<b>2022</b>
Cash provided by operating activities	\$ 701.1	\$ 693.0	\$ 352.1
Capital expenditures	(71.5)	(225.2)	(157.9)
Free cash flow	<u>\$ 629.6</u>	<u>\$ 467.8</u>	<u>\$ 194.2</u>

Free cash flow (deficit), is a non-GAAP financial measure and is defined as cash provided by operating activities less capital expenditures. Management uses this non-GAAP financial measure to evaluate our financial condition. We believe from operations, free cash flow (deficit) is a meaningful financial measure that may assist investors in understanding our financial condition and results of operations.



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